



MARCH

SANTA ANA DISTRICT OFFICE EVENTS CALENDAR

200 West Santa Ana Blvd., Suite 700, Santa Ana, CA 92701 (714) 550-7420
SBA District Website: www.sba.gov/ca/santa
Serving Orange, Riverside, and San Bernardino Counties

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Saturday, 03/01/2014 9 am to 2:30 pm Pre-registration REQUIRED	Social Media Marketing Made Simple and 5 Best Practices in WordPress, Plus: Getting Started with WordPress Bootcamp , Presented by Constant Contact and Orange County SCORE	FREE for part one \$139 for part two	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 www.SCORE114.org
Monday, 03/03/2014 2:00 pm to 4:00 pm Pre-registration REQUIRED	The ABCs of Starting Your Own Business: Understand the steps to starting a business. Learn about the sources and requirements of funding, which licenses and permits are required, and the importance of writing a business plan	FREE	Inland Empire Women's Business Center 3780 Market Street Riverside, CA 92501	Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org

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Monday, 03/03/2014 6:00 pm to 8:00 pm Pre-registration REQUIRED	Be the Star in Your Show: <i>Enhance the leadership skills you need as a prospective or current business owner, and learn how they can help you increase your customer base and profits. Topics include effective habits and attitudes, communications, branding, and managing client expectations</i>	\$15	Inland Empire Women's Business Center 3780 Market Street Riverside, CA 92501	Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org
Monday, 03/03/2014 6:00 pm to 9:00 pm Pre-Registration Recommended	How to Manage Your Accounts Receivables: <i>Presented by Orange County SCORE</i>	FREE	Chapman University Beckman Hall, Room 404 393 North Glassell Street Orange, CA 92866	SCORE Orange County 714-550-7369 www.SCORE114.org
Tuesday, 03/04/2014 9:00 am to 12:00 Noon Pre-registration Recommended	Crowd Funding: <i>Presented by Inland Empire SCORE</i>	\$15 if register online by 03/03 \$25 at the door	Paychex Facility Large Conference Room 1420 Iowa Avenue, Suite 100 Riverside, CA 92507	Inland Empire SCORE 951-652-4390 Register online at www.iescore503.org
Tuesday, 03/04/2014 9:00 am to 12:00 Noon Pre-registration Recommended	Hiring Made Easy	\$35 if register online by 03/03 \$45 at the door (cash or check only)	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 www.SCORE114.org
Tuesday, 03/04/2014 9:00 am to 12:00 Noon Pre-registration Recommended	Understanding Your Financials: <i>Presented by Inland Empire Small Business Development Center</i>	FREE	Carolyn Owens Community Center 13201 Central Avenue Chino, CA 91730	Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com

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Tuesday, 03/04//2104 2:00 pm to 4:00 pm Pre-registration REQUIRED	Design Your Success - Vision Board Workshop: <i>A vision board places your goals in a visual context, allowing you to focus on what you want to achieve and keeping you motivated. This workshop will present the necessary tools to design your vision board to express your goals clearly and passionately</i>	\$15	San Bernardino Employment Training Agency (SBETA) 600 N. Arrowhead Avenue San Bernardino, CA 92401	Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org
Tuesdays, 03/04, 03/11, 03/18, and 03/25/2014 6:00 pm to 9:00 pm Pre-registration REQUIRED	Five Business Management Classes "How To Do Business" 1) Business Planning held 02/25; 2) Mastering the Financials held 03/04; 3) Legal Structures/Business Systems held 03/11; 4) People and Work held 03/18; and 5) Sales and Marketing held 03/25	\$75 for the series	Coachella Valley SCORE Whitewater Building 43-100 Cook Street, Suite 104 Palm Desert, CA 92211	Coachella Valley SCORE 760-773-6507 www.scorecv.org
Wednesday, 03/05/2014 8:45 am to 11:00 am Pre-registration REQUIRED	"Building a Billion \$ Business": <i>You will learn the how's of successful business planning</i>	FREE	Coachella Valley Economic Partnership 311 E. Tahquitz Canyon Way Palm Springs, C 92261	Coachella Valley SCORE 760-773-6507 www.scorecv.org
Wednesday, 03/05/2014 9:00 am to 11:00 am Pre-registration REQUIRED	Social Media Marketing Made Simple: <i>Presented by Inland Empire Small Business Development Center</i>	FREE	Moreno Valley Conference Center 14075 Frederick Street Moreno Valley, CA 92552	Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com

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<p>Wednesday, 03/05/2014 1:30 pm to 3:00 pm Pre-registration Recommended</p>	<p>Offer In Compromise: Ever hear those “pennies on the dollar” ads to settle with the IRS? Learn about the Offer in Compromise (OIC) process directly and for free including the Fresh Start Initiative program, the Streamlined OIC Process, the free pre-qualifier Tool and other helpful hints, <i>Presented by Orange County SCORE</i></p>	<p>FREE</p>	<p>Mission Viejo City Hall Saddleback Room 200 Civic Center Mission Viejo, CA 92691</p>	<p>SCORE Orange County 714-550-7369 www.SCORE114.org</p>
<p>Wednesday, 03/05/2014 2:30 pm to 4:30 pm Pre-registration REQUIRED</p>	<p>Small Business Orientation Workshop</p>	<p>\$10</p>	<p>Rancho Santiago Community College District Center 2323 N. Broadway, Rm 107 Santa Ana, CA 92706</p>	<p>Orange County Small Business Development Center Elizabeth Arteaga 714-564-5200 arteaga_elizabeth@rscdd.edu www.ocsbdc.org</p>
<p>Wednesday, 03/05/2014 5:30 pm to 7:30 pm Pre-registration Recommend</p>	<p>The Forgotten Marketing Strategy: Public Relations - <i>In this workshop, you will learn the basics of this very important but under-used marketing strategy, including: how to write a press release, how to cultivate media relationships, how to work the room in professional settings, how to handle an interview in print, television, or radio, presented by Coachella Valley Women’s Business Center</i></p>	<p>\$20 if register online by 03/04 \$25 at the door</p>	<p>Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201</p>	<p>Coachella Valley Women’s Business Center Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org</p>
<p>Wednesday, 03/05/2014 6:00 pm to 8:00 pm Pre-registration REQUIRED</p>	<p>Patents, Copyrights and Trademarks</p>	<p>\$25</p>	<p>Coachella Valley SCORE Whitewater Building 43-100 Cook Street, Suite 104 Palm Desert, CA 92211</p>	<p>Coachella Valley SCORE 760-773-6507 www.scorecv.org</p>

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<p>Wednesday, 03/05/2014 6:00 pm to 8:00 pm Pre-registration REQUIRED</p>	<p>The ABCs of Starting Your Own Business: <i>Understand the steps to starting a business. Learn about the sources and requirements of funding, which licenses and permits are required, and the importance of writing a business plan</i></p>	<p>\$20 FREE to Corona residents</p>	<p>Corona City Hall Multipurpose Room 400 South Vicentia Avenue Corona, CA 92882</p>	<p>Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org</p>
<p>Thursday, 03/06/2014 9:00 am to 11:00 am Pre-registration Recommended</p>	<p>Open for Business: <i>Presented by Inland Empire Small Business Development Center</i></p>	<p>FREE</p>	<p>Rancho Cucamonga Chamber of Commerce 9047 Arrow Route, Suite 180 Rancho Cucamonga, CA 91730</p>	<p>Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com</p>
<p>Thursday, 03/06/2014 5:30 pm to 7:30 pm Pre-registration REQUIRED</p>	<p>CAP Individual Development Account (IDA) Orientation: <i>A chance for participants to learn about this cash match program that allows qualified persons to receive funds to aid in starting a business, continuing education, or purchasing a home, presented by Coachella Valley Women's Business Center</i></p>	<p>FREE</p>	<p>Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201</p>	<p>Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org</p>
<p>Thursday, 03/06/2014 5:30 pm to 8:45 pm Pre-registration Recommended</p>	<p>What Your Banker Needs To Know: <i>Presented by Orange County SCORE</i></p>	<p>FREE</p>	<p>Irvine Public Library, Heritage Park Regional Branch 14361 Yale Avenue Irvine, CA 92604</p>	<p>SCORE Orange County 714-550-7369 www.SCORE114.org</p>
<p>Thursday, 03/06/2014 7:00 pm to 9:00 pm Pre-registration REQUIRED</p>	<p>ABC's of Non Profit: <i>Presented by Inland Empire SCORE</i></p>	<p>\$15 if register online by 03/05 \$25 at the door</p>	<p>Chaffey College-Fontana Campus Bldg/Rm-FNFC-114 16855 Merrill Avenue Fontana, CA 92335</p>	<p>Inland Empire SCORE 951-652-4390 Register online at www.iescore503.org</p>

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Saturday, 03/08/2014 9:00 am to 12:00 Noon Pre-registration Recommended	Accounting For The Defense Contract Audit Agency - An Introduction	\$35 if register online by 03/07 \$45 at the door (cash or check only)	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 www.SCORE114.org
Monday, 03/10/2014 6:00 pm to 8:00 pm Pre-registration REQUIRED	Design Your Success - Vision Board Workshop: <i>A vision board places your goals in a visual context, allowing you to focus on what you want to achieve and keeping you motivated. This workshop will present the necessary tools to design your vision board to express your goals clearly and passionately..</i>	\$15	Inland Empire Women's Business Center 3780 Market Street Riverside, CA 92501	Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org
Tuesday, 3/11/2014 9:00 am to 11:00 am Pre-registration Recommended	Lead Generation Strategies - Finding New Customers: <i>Presented by Inland Empire SCORE</i>	\$15 if register online by 03/10 \$25 at the door	Mt. San Jacinto College- Menifee Campus Bldg 800 Room 805 28237 La Piedra Road Menifee, CA 92584	Inland Empire SCORE Menifee Chamber of Commerce 951-672-1991 Register online at www.iescore503.org
Tuesday, 03/11/2014 9:00 am to 12:00 Noon Pre-registration Recommended	Selling Techniques that Work	\$35 if register online by 03/10 \$45 at the door (cash or check only)	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 www.SCORE114.org
Tuesday, 03/11/2014 12:00 pm to 2:00 pm Pre-registration REQUIRED	Exploring Strategic Alternatives: <i>Presented by Broads Circle and OCTANe Orange County</i>	\$60 if register by 03/09 \$70 if register by 03/11	The Center Club 650 Town Center Drive Costa Mesa, CA 92626	Broads Circle Kim Christensen kim@broads circle.com OCTANe Orange County 949-330-6565 info@OCTANe.org www.octaneoc.org

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Tuesday, 03/11/2014 5:30 pm to 7:30 pm Pre-registration Recommended	The Power of Positive Choices: <i>Would you like to learn to be a more positive person? Learn how to identify the traits you want to change, eliminate words and actions that hold you back, and develop systems for a more positive outlook. This workshop will motivate and inspire you to become the best person you can be, presented by Coachella Valley Women's Center</i>	\$20 if register online by 03/10 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Tuesday, 03/11/2014 6:00 pm to 8:00 pm Pre-registration REQUIRED	Time Management Made Easy: <i>If you're doing more and enjoying it less, it's time to make real choices about how and when to spend your time. This seminar gives you the tools to find balance, achieve your goals and be more effective and productive.</i>	FREE	San Jacinto Community Center 625 South Pico Ave. San Jacinto, CA 92583	Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org
Tuesday, 03/11/2014 6:00 pm to 8:45 pm Pre-registration Recommended	Legal Topics For Small Business: <i>Presented by Orange County SCORE</i>	FREE	Rancho Santa Margarita Orange County Public Library 30902 La Promesa Rancho Santa Margarita, CA 92688	SCORE Orange County 714-550-7369 www.SCORE114.org
Wednesday, 03/12/2014 7:30 am to 9:30 am Pre-registration REQUIRED	Fireside Chat Series Personal Productivity in Business: <i>Presented by Coachella Valley Small Business Development Center</i>	FREE	University of California Riverside Palm Desert Campus 75080 Frank Sinatra Drive Palm Desert, CA 92211	Coachella Valley Small Business Development Center Kyle Wagner 760-340-1575 Kyle@cvep.com www.CVSmallBusiness.com

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<p>Wednesday, 03/12/2014 9:00 am to 11:00 am Pre-registration Recommended</p>	<p>Basic Sales and Use Tax: <i>Presented by Inland Empire Small Business Development Center</i></p>	<p>FREE</p>	<p>Carnegie Cultural Center 123 "D" Street Upland, CA 91786</p>	<p>Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com</p>
<p>Wednesday, 03/12/2014 9:00 am to 12:00 Noon Pre-registration Recommended</p>	<p>Seven Ways to Snag your Competitor's Customers... without spending another dime in advertising: <i>Presented by Inland Empire Small Business Development Center</i></p>	<p>FREE</p>	<p>Hesperia Branch Library Library Community Room 9650 7th Avenue Hesperia, CA 92345</p>	<p>Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com</p>
<p>Wednesday, 03/12/14 10:00 am to 12:00 Noon Pre-registration REQUIRED</p>	<p>How to Get 5-Star Rating Reviews Online: <i>Take charge of your internet marketing! Learn cutting edge ways to attract new customers and close more sales online by developing a basic understanding of this science.</i></p>	<p>FREE</p>	<p>Rancho Cucamonga Employment Resource Center 9650 Ninth Street Rancho Cucamonga, CA 91730</p>	<p>Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org</p>
<p>Wednesday, 03/12/2014 5:30 pm to 7:30 pm Pre-registration REQUIRED</p>	<p>The ABC's of Starting Your Own Business: <i>A workshop to help a pre-venture entrepreneur determine the feasibility of their small business idea in the current market. The discussion centers on business plan development, entity formation, and funding opportunities</i></p>	<p>FREE</p>	<p>Coachella Valley Women's Business Center 77-806 Flora Road, Suite A Palm Desert, CA 92211</p>	<p>Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org</p>

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<p>Wednesday, 03/12/14 6:00 pm to 8:00 pm Pre-registration REQUIRED</p>	<p>Business Writing Basics: Tips and Techniques for Clear & Concise Writing: <i>If you've struggled to find the right words to engage, persuade, or inform your audience, this interactive workshop can help. Learn to take the stress out of planning a writing project, and how to let your personality and business savvy guide your writing voice</i></p>	\$15	<p>Inland Empire Women's Business Center 3780 Market Street Riverside, CA 92501</p>	<p>Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org</p>
<p>Wednesday, 03/12/2014 Thursday 03/13/2014 Wednesday, 03/19/2014 & Thursday, 03/20/2014 6:00 pm to 8:00 pm Pre-registration REQUIRED</p>	<p>Internet Marketing Workshops Series of Four: #1 The Changing Face of the Internet: <i>You will learn about the latest aspects of successful websites and effective on-line marketing techniques, #2 Social Media Customer Targeting: Learn how to attract the right type of clients using Facebook, #3 The Power of Video Marketing: Learn how to pack thirty minutes of information into three minutes, #4 Twitter, YouTube and LinkedIn Explosion: You will be shown how to filter the good stuff from the noise and how to be found quickly</i></p>	\$75 for series	<p>Coachella Valley SCORE Whitewater Building 43-100 Cook Street, Suite 104 Palm Desert, CA 92211</p>	<p>Coachella Valley SCORE 760-773-6507 www.scorecv.org</p>
<p>Wednesday, 03/12/2014 6:00 pm to 8:30 pm Pre-registration REQUIRED</p>	<p>Legal Do's & Don'ts for Small Business</p>	\$25	<p>Rancho Santiago Community College District Center 2323 N. Broadway, Rm 107 Santa Ana, CA 92706</p>	<p>Orange County Small Business Development Center Elizabeth Arteaga 714-564-5200 arteaga_elizabeth@rscdd.edu www.ocsbdc.org</p>

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Thursday, 03/13/2014 9:00 am to 12:00 Noon Pre-registration Recommended	QuickBooks for Beginners: <i>Presented by Inland Empire Small Business Development Center and the City of Temecula</i>	FREE	Temecula Valley Entrepreneur's Exchange 43200 Business Park Drive Temecula, CA 92590	Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com
Thursday, 03/13/2014 11:00 am to 1:00 pm Pre-registration REQUIRED	Writing a Winning Business Plan: <i>Give potential lenders and investors a positive picture of your business with a winning business plan. Learn what to include in your plan and where to gather information.</i>	FREE	Highgrove Public Library 530 Center Street Highgrove, CA 92507	Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org
Thursday, 03/13/2014 11:30 am to 1:30 pm Pre-registration REQUIRED	Success Factors for Medical Device Businesses in Europe: <i>Will cover the EU Commission new proposal regarding regulations, and stronger supervision of assessment bodies, clearer rights</i>	\$25 for non-members FREE for members	TechSpace 65 Enterprise Aliso Viejo, CA 92656	OCTANe Orange County 949-330-656 info@OCTANe.org www.octaneoc.org
Thursday, 03/13/2014 5:30 pm to 7:30 pm Pre-registration Recommended	Writing a Winning Business Plan: <i>Your participation in this workshop will set you on the road to success. Whether you are just beginning the business plan writing process, or putting on the finishing touches, this workshop will simplify and organize the process</i>	\$20 if register online by 03/12 \$25 at the door	Coachella Valley Women's Business Cener 77-806 Flora Road, Suite A Palm Desert, CA 92211	Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Thursday, 03/13/2014 6:00 pm to 9:00 pm Pre-registration Recommended	Simple Strategies For Event Marketing & Creating An Email Newsletter: <i>Presented by Orange County SCORE</i>	FREE	Fullerton Public Library 353 W. Commonwealth Ave. Fullerton, CA 92832	SCORE Orange County 714-550-7369 www.SCORE114.org

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Friday, 03/14/2014 7:30 am to 10:30 am Pre-registration Recommended	Women In Breakfast Series – From Stilettos to the Stock Exchange: <i>Tina Aldatz started Foot Petals from an idea and has grown her dream into a Multi- Million dollar brand. Tina shares her six essentials for business...The 3 M's best practices, Money, Marketing, Management and the 3 R's core practices, Reputation, Resourcefulness, Resilience</i>	\$35 if register online by 03/13 *Cash or check only * Valet parking included	The Center Club 650 Town Center Drive Costa Mesa, CA 92626	Orange County SCORE 714-550-7369 www.SCORE114.org
Friday, 03/14/2014 9:00 am to 12:00 Noon Pre-registration REQUIRED	Is This Feasible? Developing Financial Projections: <i>Learn to calculate your break-even point and get an idea of how much money your business could realistically make</i>	\$20	San Bernardino Employment Training Agency (SBETA) 600 N. Arrowhead Ave. San Bernardino, CA 92401	Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org
Monday, 03/17/2014 6:00 pm to 8:00 pm Pre-registration REQUIRED	Personal Finance 101: <i>Do you know the difference between a stock and a bond? Attend this workshop to get a basic understanding of how investments work. This workshop will not cover where to buy investments, or how to buy investments, but rather what they are and how they are used so you will be prepared to speak with a financial adviser in the future</i>	\$15	Inland Empire Women's Business Center 3780 Market Street Riverside, CA 92501	Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org
Monday, 03/17/2014 6:00 pm to 9:00 pm Pre-registration Recommended	The Best Customer Service...How To...The Basics: <i>Presented by Orange County SCORE</i>	FREE	Los Alamitos Branch Orange County Public Library 12700 Montecito Seal Beach, CA 90740	SCORE Orange County 714-550-7369 www.SCORE114.org

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Tuesday, 03/18/2014 9:00 am to 12:00 Noon Pre-registration Recommended	Basics Of Accounting The Language of Business: <i>Presented by Orange County SCORE</i>	\$35 if register online by 03/17 \$45 at the door (cash or check only)	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 www.SCORE114.org
Tuesday, 03/18/2014 6:30 pm to 8:30 pm Pre-registration REQUIRED	Writing a Winning Business Plan: <i>Give potential lenders and investors a positive picture of your business with a winning business plan. Learn what to include in your plan and where to gather information</i>	FREE	Ovitt Family Community Library 215 East "C" Street Ontario, CA 91764	Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org
Tuesday, 03/18/2014 6:00 pm to 8:45 pm Pre-registration Recommended	Money from Home! 10 EZ Steps to Starting a Home-Based Business: <i>Presented by Orange County SCORE</i>	FREE	Aliso Viejo Branch Orange County Public Library 1 Journey Aliso Viejo, CA 92656	SCORE Orange County 714-550-7369 www.SCORE114.org
Wednesday, 03/19/2014 9:00 am to 11:00 am Pre-registration Recommended	Business Plan 201- Winning Business Plan: <i>Presented by Inland Empire SCORE</i>	\$15 if register online by 03/18 \$25 at the door	Redlands City Hall 35 Cajon Street Redlands, CA 92373	City of Redlands 909-798-7629 Register online at www.iescore503.org
Wednesday, 03/19/2014 10:00 am to 12:00 Noon Pre-registration REQUIRED	The ABCs of Starting Your Own Business: <i>Understand the steps to starting a business. Learn about the sources and requirements of funding, which licenses and permits are required, and the importance of writing a business plan</i>	\$15	San Bernardino Employment Training Agency (SBETA) 600 N. Arrowhead Avenue San Bernardino, CA 92401	Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org

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Wednesdays, 03/19, 03/26, 04/02 and 04/09/2014 5:30 pm to 8:30 pm Pre-registration Recommended	MAXIMUM IMPACT! Four Part Business Plan Writing Series: <i>In this series, participants learn how to efficiently and effectively write a business plan by breaking the project down into four parts. This interactive and easily relatable series clarifies and condenses the process of writing a business plan, presented by Coachella Valley Women's Business Center</i>	\$80 if register online by 03/18 \$90 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Wednesday, 03/19/2014 6:00 pm to 8:30 pm Pre-registration REQUIRED	Navigate Your Business using QuickBooks Reports	\$25	Rancho Santiago Community College District Center 2323 N. Broadway, Rm 107 Santa Ana, CA 92706	Orange County Small Business Development Center Elizabeth Arteaga 714-564-5200 arteaga_elizabeth@rscdd.edu www.ocsbdc.org
Wednesday, 03/19/2014 6:00 pm to 8:45 pm Pre-registration Recommended	Avoiding Employment Related Litigation: <i>Presented by Orange County SCORE</i>	FREE	Newport Beach Public Library Friends Room 1000 Avocado Avenue Newport Beach, CA 92660	SCORE Orange County 714-550-7369 www.SCORE114.org
Thursday, 03/20/2014 9:00 am to 11:00 am Pre-registration Recommended	Open for Business: <i>Presented by Inland Empire Small Business Development Center</i>	FREE	Temecula Valley Chamber of Commerce 26790 Ynez Court Temecula, CA 92591	Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com
Thursday, 03/20/2014 9:00 am to 12:30 Pre-registration Recommended	Independent Contractor vs. Employee: <i>Presented by Inland Empire Small Business Development Center</i>	FREE	Rancho Cucamonga Chamber of Commerce 9047 Arrow Route, Suite 180 Rancho Cucamonga, CA 91730	Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com

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Thursday, 03/20/2014 5:30 pm to 7:30 pm Pre-registration Recommended	Make Life Easy: Get Organized! <i>This workshop is designed for business owners and busy people who need help organizing their space to provide more time for work and play, presented by Coachella Valley Women's Business Center</i>	\$20 if register online by 03/19 \$25 at the door	Indo Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Thursday, 03/20/2014 6:00 pm to 8:00 pm Pre-registration REQUIRED	Introduction to QuickBooks: <i>Learn to manage your business and personal finances using the software recommended by most small business owners. QuickBooks accounting software can help you build, maintain, and grow your business by providing automated bookkeeping and accounting procedures to help you stay on top of your financial goals</i>	FREE	Fontana Community Senior Center 16710 Ceres Avenue Fontana, CA 92335	Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org
Thursday, 03/20/2014 6:00 pm to 9:00 pm Pre-registration Recommended	Buy/Sell & Valuation of a Business: <i>Presented by Orange County SCORE</i>	\$35 if register online by 03/19 \$45 at the door (cash or check only)	UC Irvine Extension 110 Theory Drive, Suite 25 Irvine, CA 92616	SCORE Orange County 714-550-7369 www.SCORE114.org
Thursday, 03/20/2014 6:00 pm to 9:00 pm Pre-Registration Recommended	Consulting as a Successful Business: <i>Presented by Orange County SCORE</i>	FREE	La Palma Community Center 7821 Walker Street, Royal Palm Room La Palma, CA 90623	SCORE Orange County 714-550-7369 www.SCORE114.org
Thursday, 03/20/2014 6:00 pm to 9:00 pm Pre-Registration Recommended	Writing Proposals That Win Business: <i>Presented by Orange County SCORE</i>	FREE	Fullerton Public Library 353 W. Commonwealth Ave. Fullerton, CA 92832	SCORE Orange County 714-550-7369 www.SCORE114.org

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Saturday, 03/22/2014 10:00 am to 12:00 Noon Pre-registration REQUIRED	The ABC's of Starting Your Own Business: <i>A workshop to help a pre-venture entrepreneur determine the feasibility of their small business idea in the current market. The discussion centers on business plan development, entity formation, and funding opportunities</i>	FREE!	Coachella Valley Women's Business Center 77-806 Flora Road, Suite A Palm Desert, CA 92211	Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Saturday, 03/22/2104 10 am to 12:00 Noon Pre-registration Recommended	Understanding Your Financials: <i>Presented by Inland Empire SCORE</i>	\$15 if register online by 03/21 \$25 at the door	Visterra Credit Union Community Meeting Room 23540 Cactus Avenue Moreno Valley, CA 92553	Inland Empire SCORE 951-652-4390 Register online at www.iescore503.org
Monday, 03/24/2014 10:00 am to 12:00 Noon Pre-registration REQUIRED	Business Writing Basics: Tips and Techniques for Clear & Concise Writing: <i>If you've struggled to find the right words to engage, persuade, or inform your audience, this interactive workshop can help. Learn to take the stress out of planning a writing project, and how to let your personality and business savvy guide your writing voice</i>	\$15	San Bernardino Employment Training Agency (SBETA) 600 N. Arrowhead Avenue San Bernardino, CA 92401	Inland Empire Women's Business Center 909-890-1242 Register online at: www.iewbc.org
Tuesday, 03/25/2014 9:00 am to 11:00 am Pre-registration Recommended	Recruitment & Selection Strategies: <i>Presented by Inland Empire Small Business Development Center, and the City of Temecula</i>	FREE	Temecula Valley Entrepreneur's Exchange 43200 Business Park Drive Temecula, CA 92590	Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com
Tuesday, 03/25/2014 9:00 am to 12:00 Noon Recommended	Building A Consulting Business	\$35 if register online by 03/24 \$45 at the door (cash or check only)	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 www.SCORE114.org

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Tuesday, 03/25/2014 5:30 pm to 7:30 pm Pre-registration Recommended	Financial Literacy for Women Entrepreneurs: <i>This workshop is designed to give women entrepreneurs a foundational knowledge of the tools available to help make building, running, and preserving a business more easily. A must for women in business!</i>	\$20 if register online by 03/24 \$25 at the door	Indo Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Tuesday, 03/25/2014 5:30 pm to 8:30 pm Pre-registration Recommended	Social Media & Search Engine Optimization: Grow Your Business Online: <i>Presented by Orange County SCORE</i>	FREE	Mission Viejo City Hall Saddleback Room 200 Civic Center Mission Viejo, CA 92691	SCORE Orange County 714-550-7369 www.SCORE114.org
Tuesday, 03/25/2014 6:00 pm to 8:30 pm Pre-registration Recommended	Develop a Winning Business Plan: <i>Presented by Orange County SCORE</i>	FREE	Yorba Linda Community Center Game Room 4845 Casa Loma Avenue Yorba Linda, CA 92885	SCORE Orange County 714-550-7369 www.SCORE114.org
Tuesday, 03/25/2014 6:00 pm to 9:00 pm Pre-registration Recommended	Branding & Website Strategy for Your Organization: <i>Presented by Orange County SCORE</i>	FREE	Fountain Valley Library 17635 Los Alamos Fountain Valley, CA 92708	SCORE Orange County 714-550-7369 www.SCORE114.org
Wednesday, 03/26/2014 9:00 am to 11:00 am Pre-registration Recommended	Open for Business: <i>Presented by Inland Empire Small Business Development Center</i>	FREE	Homecoming at Eastvale 5464 W. Homecoming Circle Eastvale, CA 91752	Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Wednesday, 03/26/2014 1:00 pm to 3:00 pm Pre-registration Recommended	Open for Business: <i>Presented by Inland Empire Small Business Development Center</i>	FREE	San Bernardino County Employment Resource Center 17310 Bear Valley Rd. #109 Victorville, CA 92395	Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com
Wednesday, 03/26/2014 6:00 pm to 8:00 pm Pre-registration REQUIRED	Buying a Business and at the Right Price	\$25	Coachella Valley SCORE Whitewater Building 43-100 Cook Street, Suite 104 Palm Desert, CA 92211	Coachella Valley SCORE 760-773-6507 www.scorecv.org
Thursday, 03/27/2014 9 am to 11 am Pre-registration Recommended	The Lease Doctor - Protecting Your Business: <i>Presented by Inland Empire SCORE</i>	\$15 if register online by 03/26 \$25 at the door	Temecula Valley Entrepreneur's Exchange 43200 Business Park Drive Temecula, CA 92590	Inland Empire SCORE 951-652-4390 Register online at www.iescore503.org
Thursday, 03/27/2014 12:00 Noon to 6:00 pm Pre-registration REQUIRED	OC Mobile Conference: <i>Will discuss the most significant areas of change, their inherent business opportunities, and hear from some of the developers of the latest mobile technologies</i>	\$125 for non- members \$75 for members	The Center Club 650 Town Center Drive Costa Mesa, CA 92626	OCTANe Orange County 949-330-656 info@OCTANe.org www.octaneoc.org
Thursday, 03/27/2014 5:30 pm to 8:30 pm Pre-Registration Recommended	Branding and Positioning: <i>Learn why, when, and how to create your own company and personal brand, the steps, and the process involved. Your brand is your identity, and becomes your most identifiable feature, so the importance cannot be overstated</i>	\$20 if register online by 03/26 \$25 at the door	Indo Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 kscanlan@cvwbc.org www.cvwbc.org
Thursday, 03/27/2014 5:30 pm to 8:30 pm Pre-registration Recommended	The Power Of Email Marketing - Leveraging Social Media: <i>Presented by Orange County SCORE</i>	FREE	Tustin Branch Orange County Public Library 345 East Main Street Tustin, CA 92780	SCORE Orange County 714-550-7369 www.SCORE114.org

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Thursday, 03/27/2014 6:00 pm to 8:30 pm Pre-registration REQUIRED	The Art & Science of Creating a Successful Business Plan	\$25	Rancho Santiago Community College District Center 2323 N. Broadway, Rm 107 Santa Ana, CA 92706	Orange County Small Business Development Center Elizabeth Arteaga 714-564-5200 arteaga_elizabeth@rsccd.edu www.ocsbdc.org
Thursday, 03/27/2014 6:00 pm to 9:00 pm Pre-registration Recommended	Retirement Planning For Small Business Owners: <i>Presented by Orange County SCORE</i>	FREE	Digital Media Center 1300 South Bristol Santa Ana, CA 92704	SCORE Orange County 714-550-7369 www.SCORE114.org
Friday, 03/28/2014 9:00 am to 11:00 am Pre-registration Recommended	The Five & Five of Advertising Mistakes: <i>Presented by Inland Empire SCORE</i>	\$15 if register online by 03/27 \$25 at the door	Greater Corona Valley Chamber of Commerce 904 East Sixth Street Corona, CA 92879	Inland Empire SCORE 951-652-4390 Register online at www.iescore503.org
Saturday, 03/29/2014 9:00 am to 12:00 Noon Pre-registration Recommended	Accounting For The Defense Contract Audit Agency - An Introduction	\$35 if register online by 03/28 \$45 at the door (cash or check only)	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 www.SCORE114.org

GOVERNMENT CONTRACTING EVENTS

Wednesday, 03/19/2014 9:00 am to 12:00 Noon Pre-registration Recommended	Certifications for Your Business & 8(a) Application Workshop: <i>Presented by SBA Santa Ana District Office, hosted by Inland Empire Small Business Development Center</i>	FREE	Riverside Workforce Development Center Conference Room 1A 1325 Spruce Street Riverside, CA 92507	Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 dmarsac@iesmallbusiness.com www.iesmallbusiness.com
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<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Thursday, 03/20/2014 8:30 am to 10:00 am Pre-registration REQUIRED	8(a) Application Workshop: <i>8(a) is a business development program created to help small disadvantaged businesses compete in the American economy and access the federal procurement market</i>	FREE	SBA Santa Ana District Office Training Room 200 W. Santa Ana Blvd. #700 Santa Ana, CA 92701	U.S. Small Business Administration Sandra Anguiano 714-560-7446 sandra.anguiano@sba.gov www.sba.gov/ca/santa
Thursday, 03/20/2014 10:15 am to 10:45 Pre-registration REQUIRED	HUBZone Workshop: <i>SBA'S HUBZone program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities</i>	FREE	SBA Santa Ana District Office Training Room 200 W. Santa Ana Blvd. #700 Santa Ana, CA 92701	U.S. Small Business Administration Sandra Anguiano 714-560-7446 sandra.anguiano@sba.gov www.sba.gov/ca/santa
Thursday, 03/20/2014 11:00 am to 11:30 am Pre-registration REQUIRED	WOSB Workshop: <i>This program is designed to help more women owned small businesses to win federal contracts by providing a level playing field for WOSBs to compete</i>	FREE	SBA Santa Ana District Office Training Room 200 W. Santa Ana Blvd. #700 Santa Ana, CA 92701	U.S. Small Business Administration Sandra Anguiano 714-560-7446 sandra.anguiano@sba.gov www.sba.gov/ca/santa
Thursday, 03/27/2014 9:30 am to 11:00 am Pre-registration REQUIRED	8(a), HUBZone, and WOSB Informational Webinar: <i>8(a) is a business development program created to help small disadvantaged gain access to the federal procurement market, HUBZone is a program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities, WOSB program is designed to help more women owned small businesses to win federal contracts</i>	FREE	Virtual Webinar	U.S. Small Business Administration Sandra Anguiano sandra.anguiano@sba.gov

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Wednesday, 05/07/2014 7:00 am to 3:30 pm Pre-registration REQUIRED	Save-the-Date 4th Annual Southern California 8(a) Conference – Bridging the Gap: <i>Experience Southern California's largest Business Development and 8(a) Matchmaking event, presented by SBA Santa Ana District Office and Lead SBDC Regional Network</i>	\$75 by 04/11 \$85 after *Includes breakfast and lunch	Crowne Plaza Resort 12021 Harbor Blvd. Garden Grove, CA 92840	U.S. Small Business Administration Website and registration information Is forthcoming

INTERNATIONAL TRADE EVENTS

Wednesday, 03/05/2014 8:30 am to 4:00 pm Pre-registration REQUIRED	Export Trade Assistance Partnership Program (ETAP) Seminar #1: <i>Participate in an exclusive training program designed to develop business strategies, insights and networks of contacts necessary to successfully expand sales globally, presented by Riverside Economic Agency/College of Foreign Trade, U.S. Small Business Administration Santa Ana District Office, U.S. Commercial Service and City of Riverside</i>	FREE *Breakfast and lunch provided Limited seating	City of Riverside Riverside County Economic Development Agency College of Foreign Trade Conference Room A 2001 Iowa Street Riverside, CA 92501	RSP to: Office of Foreign Trade Amanda Szydowski, Admin Assist. 951-955-9672 Aszydowski@rivcoeda.org Questions About Programs: Office of Foreign Trade Richard Dozier, 951-9551-1308 U.S. Small Business Administration Paul Smith, 714-560-7448
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<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Tuesday, 03/18/2014 8:30 am to 12:00 Noon Pre-registration REQUIRED	Export Forum: <i>Overview of “Global Outreach for U.S. Small Business Exports”, Panel discussions on “Resources to Grow Your Business” and “Other Companies are Exporting, Why Aren’t You? plus a networking session, presented by Congressman Raul Ruiz, M.D. and Chairman & President Fred P. Hochberg, Export-Import Bank of the United States</i>	FREE *Limited seating	Riverside County Workforce Development Center Conference Center 44-199 Monroe Street Indio, CA 92201	Congressman Raul Ruiz’s Office Greg Rodriguez District Director 760-424-888 Greg.Rodriguez@mail.house.gov Register at: http://www.exim.gov/gasb
Tuesday, 03/18/2014 10:00 am to 12:00 Noon Pre-registration REQUIRED	Global Perspective on International Trade Seminar & Networking Series – Understanding Legal Forces: <i>Presented by U.S. Commercial Service, California Inland Empire District Export Council, City of Murrieta and Murrieta Chamber of Commerce</i>	\$45 for non-members FREE for members	City of Murrieta 1 Town Square Murrieta, CA 92562	City of Murrieta Bruce Coleman Economic Development Manager, 951-461-6021 bcoleman@murrieta.org Register at: www.ibaglobalinfo.org
Wednesday, 04/16/2014 8:30 am to 4:00 pm Pre-registration REQUIRED	Export Trade Assistance Partnership Program (ETAP) Seminar #2: <i>Participate in an exclusive training program designed to develop business strategies, insights and networks of contacts necessary to successfully expand sales globally, presented by Riverside Economic Agency/College of Foreign Trade, U.S. Small Business Administration Santa Ana District Office, U.S. Commercial Service and City of Riverside</i>	FREE *Breakfast and lunch provided Limited seating	City of Riverside Riverside County Economic Development Agency College of Foreign Trade Conference Room A 2001 Iowa Street Riverside, CA 92501	RSP to: Office of Foreign Trade Amanda Szydowski, Admin Assistant 951-955-9672 Azydowski@rivcoeda.org Questions About Programs: Office of Foreign Trade Richard Dozier, 951-9551-1308 U.S. Small Business Administration Paul Smith, 714-560-7448

DATE/TIME

SUBJECT

FEE

LOCATION

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UPCOMING EVENTS

Thursday, 05/22/2014
7:30 am to 9:30 pm
Pre-registration
REQUIRED

OCTANe's Technology Investor Forum: *TIF is the evolution of Venture Capitalist in Orange County, and is the largest investment, high growth, and innovation conference in Southern California*

\$249 for non-members must register by 04/18
\$125 for members must register by 04/18

Hotel Irvine
Jamboree Center
17900 Jamboree Road
Irvine, CA 92614

OCTANe Orange County
949-330-6565
info@OCTANe.org
www.octaneoc.org

OTHER EVENTS

Saturday 03/01/2014 and
Sunday 03/02/2014
8:30 am to 4:30 pm
Pre-registration
REQUIRED

One Page Business Course: *Reconnect to the mission and vision of your business, develop strategies that can be built and managed over time*

\$150

OneOC
1901 East 4th Street, Suite 100
Santa Ana, CA 92705

The Prosperity Center
Cassandra Novak-Tobey
714-987-8301
www.prosperitycenter.org
Register at:
www.meetup.com/The-Prosperity-Center/

Tuesday, 03/04/2014
6:00 pm to 8:00 pm
Pre-registration
Recommended

Exploring Entrepreneurship Workshop: *Understand the mindset of successful entrepreneurs, discover the business type that is right for you*

FREE

Microsoft Store
South Coast Plaza
333 South Bristol Street
Costa Mesa, CA 92626

The Prosperity Center
Cassandra Novak-Tobey
714-987-8301
www.prosperitycenter.org
Register at:
www.meetup.com/The-Prosperity-Center/

Friday, 03/07/2014
8:30 am to 1:15 pm
Pre-registration
REQUIRED

Women of Influence Forum: *This conference intends to enhance the presence of women business owners, professionals, and community leaders, through creating opportunities that teach, inspire, empower and motivate*

\$85 for non-members
\$75 for Chamber members

UCI University Club
801 Peltason Drive
Irvine, CA 92697

Irvine Chamber of Commerce
Jessica Welch
Programs Director & Executive Asst.
949-660-9112
jwelch@irvinechamber.com

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Tuesday, 03/11/2014 9:00 am to 12:00 Noon Pre-registration REQUIRED	Inexpensive Marketing: <i>Presented by SBA, Santa Ana District Office and City of Mission Viejo</i>	FREE	Mission Viejo City Hall Saddleback Room 200 Civic Center Mission Viejo, CA 92691	U. S, Small Business Administration Paul Smith 714-560-7448 paul.smith@sba.gov
Wednesday, 03/12/2014 9:00 am to 11:00 am Pre-registration REQUIRED	Veterans and Entrepreneurship Workshop: <i>Presented by SBA, Santa Ana District Office and City of Cypress</i>	FREE	Cypress Community Center 5700 Orange Avenue Cypress, CA 90630	U. S, Small Business Administration Paul Smith 714-560-7448 paul.smith@sba.gov
Wednesday, 03/12/2014 11:30 am to 1:00 pm Pre-registration REQUIRED	Pitch Practice Lunch: <i>Networking lunch for tech startups/entrepreneurs with a Pitch Practice at 12:00 noon</i>	FREE	Temecula Valley Entrepreneur's Exchange 43200 Business Park Drive Temecula, CA 92590	City of Temecula Cheryl Kitzerow 951-694-6409 cheryl.kitzerow@tve2.org Register at: http://goo.gl/jlkwx2
Monday, 03/17/2014 03/17/2014 6:00 pm to 8:00 pm Pre-registration Recommended	Exploring Entrepreneurship Workshop: <i>Understand the mindset of successful entrepreneurs, discover the business type that is right for you</i>	FREE	Microsoft Store The Shops of Mission Viejo 555 Shops At Mission Viejo Mission Viejo, CA 92691	The Prosperity Center Cassandra Novak-Tobey 714-987-8301 www.prosperitycenter.org Register at: www.meetup.com/The-Prosperity-Center/
Wednesday, 03/26/2014 8:45 am to 11:30 am Pre-registration REQUIRED	The Affordable Care Act and Your Business – What It Means For You: <i>Learn about important dates, responsibilities and impacts, as well as SHOP and potential Tax credits available, presented by the County of San Bernardino in participation with the U.S. Small Business Administration Santa Ana District Office, and Small Business Majority</i>	FREE *Register by 03/21	High Desert Employment Resource Center 17310 Bear Valley Rd., #109 Victorville, CA 92395	San Bernardino County Workforce County of San Bernardino Workforce Development Department Business Services Unit Vanessa Gilmore vgilmore@wdd.sbcounty.gov Register at: https://aca3.eventbrite.com

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Wednesday, 04/30/2014 8:45 am to 11:30 am Pre-registration REQUIRED	The Affordable Care Act and Your Business – What It Means For You: <i>Learn about important dates, responsibilities and impacts, as well as SHOP and potential Tax credits available, presented by the County of San Bernardino in participation with the U.S. Small Business Administration Santa Ana District Office, and Small Business Majority</i>	FREE *Register by 04/25	East Valley Employment Resource Center 658 East Brier Drive, Ste. 100 San Bernardino, CA 92408	San Bernardino County Workforce County of San Bernardino Workforce Development Department Business Services Unit Vanessa Gilmore vgilmore@wdd.sbcounty.gov Register at: https://aca3.eventbrite.com

The U.S. Small Business Administration plays a vital role in enabling America's entrepreneurs to start, grow and succeed. Through **our wide array of services - loan guarantees, assistance for small businesses in federal contracting, and business counseling** – the SBA has helped millions of individuals start and grow their small businesses.

The Santa Ana District monthly Management Training Calendar is one of those services. This calendar provides information on co-sponsored business workshops, expos, and conferences provided by our Resource Partners, other government agencies, local government agencies, and business organizations in the counties of Orange, Riverside and San Bernardino. Events pertaining to the small business community from non-cosponsored events are listed in the section called Other Events.

Visit the Santa Ana District Office website at www.sba.gov/ca/santa or to see all that the SBA has to offer small businesses view the national website at www.sba.gov. A list of U.S. Small Business Administration resources is on the next page.

THE U.S. SMALL BUSINESS ADMINISTRATION SPONSORES THE FOLLOWING RESOURCES:

SCORE “Counselors To America’s Small Business” - Provide FREE one-on-one counseling, monthly low-cost pre-business seminars, various workshops, and problem-solving assistance for those already in business.

ORANGE COUNTY: 714-550-7369, 200 West Santa Ana Blvd, Suite 700, Santa Ana 92701 – www.score114.org

SCORE Women’s Business Site: www.score.org/women

SCORE Women’s Business Blog: <http://womensblog.score.org>

COACHELLA VALLEY: 760-773-6507, 43-100 Cook Street, Suite 104, Palm Desert 92211 – www.scorecv.org

RIVERSIDE COUNTY: 951-652-4390 – 11801 Pierce Street, 2nd Floor, Riverside 92505 – www.iescore503.org

SAN BERNARDINO COUNTY: Call your local Chamber of Commerce – www.iescore503.org or www.score114.org

Small Business Development Centers (SBDC) - Provide training, consulting, and technical assistance in all aspects of small business management. For further information, contact the SBDC in your area.

INLAND EMPIRE:

Outreach Center 909-983-5005; 603 North Euclid, Ontario, 91762 – www.iesmallbusiness.com

Outreach Center 951-781-2345; 3780 Market Street, Riverside, 92501 – www.iesmallbusiness.com

COACHELLA VALLEY: 760-340-1575; 3111 East Tahquitz Canyon Way, Palm Springs, 92262 – www.cvsbdc.com

HIGH DESERT: 760-951-1592; 15490 Civic Drive, Suite 102, Victorville 92392 – www.iesmallbusiness.com

ORANGE COUNTY: 714-564-5200; 2323 North Broadway, Suite 201, Santa Ana, 92706 – www.ocsbdc.org

LAUNCHPAD (OCTANE): 949-330-6565; 65 Enterprise, Aliso Viejo, CA 92656 – www.octaneoc.org

TRITECH (TECHNOLOGY): 949-734-5635; 18552 MacArthur Blvd., Suite 208, Irvine, 92617 (HI-TECH/HI-GROWTH ONLY)

951-571-6480; 1650 Spruce Street, Suite 500, Riverside, 92507 - www.tritechsbdc.org

Satellite Office: 152 East Sixth Street, Corona, 92879 - www.tritechsbdc.org

(To schedule appointment at Corona Satellite Office use TriTech main Riverside telephone number)

Women’s Business Center (WBC) - Provides business counseling, workshops and mentoring events for start-up and existing women-owned businesses.

I.E. W.B.C.: 909-890-1242; 3780 Market Street, Riverside, 92501 – www.iewbc.org “New Location”

COACHELLA VALLEY: 760-345-9200; 77-806 Flora Road, Suite C, Palm Desert, 92211 – www.cvwbc.org

ORANGE COUNTY: **Institute for Women Entrepreneurs:**
714-480-7455; 2323 North Broadway, Suite 240, Santa Ana, 92706 – www.ociwe.org

U.S. Commercial Service - Provides counseling, financing, and market information for new to export and ready to export companies through SCORE, SBA, and the Department of Commerce. For further information call 949-660-1688 – www.trade.gov/cs

On-Line Resources:

SBA’s Official Website www.sba.gov — general information on SBA programs and services with links to local and outside resources. For the **Santa Ana District Office website:** www.sba.gov/ca/santa

National SCORE Website www.score.org — information on the SCORE organization and access to online counseling

National SCORE Hispanic Website www.score.org/hispanic.html — information on the SCORE organization and access to online counseling in Spanish.

SBA’s Official Web Site in Spanish www.sba.gov/español – general information on SBA programs and other resources available for small businesses.

Santa Ana District Small Business Resource Guide www.smallbusiness3.com – Guide includes a brief summary of SBA programs and local contact numbers for resources.

All of SBA's programs and services are extended to the public on a nondiscriminatory basis. Reasonable arrangements for persons with disabilities will be made, if requested at least two weeks in advance. Contact the U. S. Small Business Administration at 714-550-7420.