



NOVEMBER

SANTA ANA DISTRICT OFFICE

Serving Orange, Riverside, and San Bernardino Counties EVENTS CALENDAR

5 Hutton Centre Drive, Santa Ana, CA 92707 (714) 550-7420
SBA District Website: www.sba.gov/ca/santa

This calendar has four sections: General Events, Government Contracting Events, International Trade Events and Other Federal & Local Government, Trade, and Small Business Organization Events

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Monday, 11/02/2015 11 am to 7 pm Tuesday, 11/03/2015 7:30 am to 7:30 pm Pre-registration REQUIRED	OCTANe’s Medical Device & Investor Forum – Brings together a global group of billion-dollar, high growth companies, entrepreneurs, researchers and investors to the leading medical device industry conference in Southern California, Register at: http://mdif2015.com/registration--logistics.html \$550 for non-members by 10/23, \$650 after; \$275 for members by 10/23, \$325 after OCTANe, www.octaneoc.org , 949-330-6565, Hotel Irvine, 17900 Jamboree Road, Irvine, CA 92614
Monday, 11/02/2015 1:30 pm to 3 pm Pre-registration Recommended	What You Need to Know About Federal Taxes and Your Business FREE Orange County SCORE, www.score114.org , 714-550-7369 Fullerton Public Library, 353 West Commonwealth Avenue, Fullerton, CA 92832

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Monday, 11/02/2015 5:30 pm to 7:30 pm Pre-registration Recommended	Introduction to Bit.ly and Hootsuite \$20 with online registration by 11/01, \$25 at the door Coachella Valley Women’s Business Center, www.cvwbc.org , 760-345-9200 Indio Workforce Development Center, 44199 Monroe Street, Indio, CA 92201
Monday, 11/02/2015 6 pm to 8 pm Pre-registration Recommended	The ABCs of Starting Your Own Business \$20 for non-residents, FREE to Corona residents Inland Empire Women’s Business Center, www.iewbc.org , 909-890-1242 Corona Innovation Center at the Corona Civic Auditorium, 815 West 6 th Street Suite 145, Corona, CA 92882
Tuesday, 11/03/2015 8 am to 9 am Pre-registration Recommended	Sunrise Business Mastermind – Video Marketing FREE Coachella Valley SCORE, www.scorecv.org , 760-773-6507 Register at: http://scorecv.org/event/sunrise-business-mastermindscore-1115/ CV SCORE Office, 43-100 Cook Street, Suite 104, Palm Desert, CA 92211
Tuesday, 11/03/2015 9 am to 12 Noon Pre-registration Recommended	Basic Sales and Use Tax Workshop and Return Preparation FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909-983-5005 Carolyn Owens Community Center, 2 nd Floor, 13201 Central Avenue, Chino, CA 91710
Tuesday, 11/03/2015 9 am to 12 Noon Pre-registration Recommended	Selling Techniques That Work \$35 if register online by 11/02, \$45 at the door Orange County SCORE, www.score114.org , 714-550-7369 National University, 3390 Harbor Blvd., Costa Mesa, CA 92626

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, 11/03/2015 9 am to 3:30 pm Pre-registration Recommended	Federal & State Basic Payroll Tax Seminar FREE High Desert Small Business Development Center, www.iesmallbusiness.com , 760-951-1592 Hesperia Branch Library, Community Room, 9650 7th Avenue, Hesperia, CA 92345
Tuesday, 11/03/2015 5:30 pm to 7:30 pm Pre-registration Recommended	Claim the Power of Premium Pricing \$20 with online registration by 11/02, \$25 at the door Coachella Valley Women's Business Center, www.cvwbc.org , 760-345-9200 Indio Workforce Development Center, 44199 Monroe Street, Indio, CA 92201
Tuesday, 11/03/2015 6 pm to 8 pm Pre-registration REQUIRED	Is Owning a Franchise Right for You? \$20 Inland Empire Women's Business Center, www.iewbc.org , 909-890-1242 Inland Empire WBC - Riverside Office, 3780 Market Street, Riverside, CA 92501
Tuesday, 11/03/2015 6 pm to 9 pm Pre-registration Recommended	Costing, Pricing & Breakeven: How do you price your product or services? \$35 if register by 11/02, \$45 at the door Orange County SCORE, www.score114.org , 714-550-7369 Anaheim Gordon Hoyt Conference Center, 2 nd Floor, Anaheim West Tower, 201 South Anaheim Blvd. Anaheim, CA 92805
Tuesday, 11/03/2015 6:30-8:30 pm Pre-registration REQUIRED	Writing a Winning Business Plan FREE Inland Empire Women's Business Center, www.iewbc.org , 909-890-1242 Ovitt Family Community Library, 215 East "C" Street, Ontario, CA 91764
Wednesday, 11/04/2015 9 am to 11 am Pre-registration Recommended	Open for Business in Moreno Valley FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com , 951-781-2345 Moreno Valley Conference Center, 14075 Frederick Street, Moreno Valley, CA 92552

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
<p>Wednesdays, 11/04, 11/18, 11/25, 12/02 and 12/09/2015 9 am to 12 Noon Pre-registration REQUIRED</p>	<p>Boots to Business Reboot: This is a two-step program, step one is the introduction to Entrepreneurship course eligible to Veterans of all areas, Servicemembers (including members of the National Guard and Reserves) and their spouses. This course is instructed by SBA and its partners who are skilled business advisors. Step two is an eight-week online Foundations of Entrepreneurship led by the Institute for Veterans and Military Families at Syracuse University. The SBA Santa Ana District Office brings this innovative program to you with America's SBDC California, City and Chamber of Tustin, The Marcus Foundation, and Institute of Veterans and Families at Syracuse University. FREE, Register at: http://boots2business.org/rebootapply/ For more information contact Douglas Dare, douglas.dare@sba.gov, 714-560-7467 Tustin City Hall Council Chambers, 300 Centennial Way, Tustin, CA 92780</p>
<p>Wednesday, 11/04/2015 9 am to 12 Noon Pre-registration Recommended</p>	<p>The Power of Branding FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com, 909-983-5005 New Day Church, 7155 Hamner Avenue, Eastvale, CA 92880</p>
<p>Wednesday, 11/04/2015 1 pm to 3:30 pm Pre-registration REQUIRED</p>	<p>Small Business Orientation Workshop \$10 Orange County Small Business Development Center, www.ocsbdc.org, 714-564-5200 Rancho Santiago Community College District, Room 107, 2323 North Broadway, Santa Ana, CA 92706</p>
<p>Wednesday, 11/04/2015 1:30 pm to 3 pm Pre-registration Recommended</p>	<p>What you Need to Know About Federal Taxes and Your Business FREE Orange County SCORE, www.score114.org, 714-550-7369 Mission Viejo City Hall, Saddleback Room, 200 Civic Center, CA 92691</p>
<p>Wednesday, 11/04/2015 5:30 pm to 7 pm Pre-registration Recommended</p>	<p>Express Yourself: Blogging for Your Business \$20 with online registration by 11/03, \$25 at the door Coachella Valley Women's Business Center, www.cvwbc.org, 760-345-9200 Indio Workforce Development Center, 44199 Monroe Street, Indio, CA 92201</p>

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, 11/05/2015 9 am to 11 am Pre-registration Recommended	Open for Business in Rancho Cucamonga FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909-983-5005 Rancho Cucamonga Chamber of Commerce 9047 Arrow Route, Suite 180, Rancho Cucamonga, CA 91730
Thursday, 11/05/2015 9 am to 11:30 am Pre-registration recommended	Human Resources Compliance and Best Practices FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com , 951-781-2345 Temecula Valley Entrepreneur's Exchange, 43200 Business Park Drive, Temecula, CA 92590
Thursday, 11/05/2015 9 am to 12 Noon Pre-registration REQUIRED	How to Manage Unemployment Insurance Costs Tax Seminar FREE Orange County Small Business Development Center, www.ocsbdc.org , 714-564-5200 Rancho Santiago Community College District, Room 107, 2323 North Broadway, Santa Ana, CA 92706
Thursday, 11/05/2015 5:30 pm to 7:30 pm Pre-registration REQUIRED	CVWBC Connects - At The Sensational Hair Salon: Networking event \$5 at the door Coachella Valley Women's Business Center, www.cvwbc.org , 760-345-9200 The Sensational Hair Salon, 73241 Highway 111, Suite 4-A, Palm Desert, CA 92260
Thursday, 11/05/2015 5:30 pm to 8:45 pm Pre-registration Recommended	Develop a Winning Business Plan FREE Orange County SCORE, www.score114.org , 714-550-7369 Irvine Public Library, Heritage Park Regional Branch, 14361 Yale Avenue, Irvine, CA 92504
Thursday, 11/05/2015 6 pm to 8 pm Pre-registration REQUIRED	Introduction to QuickBooks FREE Inland Empire Women's Business Center, www.iewbc.org , 909-890-1242 Fontana Community Senior Center, 16710 Ceres Avenue, Fontana, CA 91335

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Friday, 11/06/2015 7:30 am to 10:30 am Pre-registration Recommended	Women In Business Breakfast Series – Answers to Your Legal Questions – What You Need to Know to Run Your Small Business: Presented by Elissa Warantz, Orange County Business Attorney \$35 pre-register online by 11/05; \$40 after and at the door, Valet Parking included Orange County SCORE, www.score114.org , 714-550-7369 The Center Club 650 Town Center Drive, Costa Mesa, CA 92626
Saturday, 11/07/2015 9 am to 12 Noon Pre-registration Recommended	Accounting For The Defense Contract Audit Agency - An Introduction \$35 if register online by 11/06 , \$45 at the door Orange County SCORE, www.score114.org , 714-550-7369 National University, 3390 Harbor Blvd., Costa Mesa, CA 92626
Monday, 11/09/2015 5:30 pm to 7:30 pm Pre-registration Recommended	Financial Literacy for Female Entrepreneurs \$20 with online registration by 11/08, \$25 at the door Coachella Valley Women’s Business Center, www.cvwbc.org , 760-345-9200 Indio Workforce Development Center, 44199 Monroe Street, Indio, CA 92201
Monday, 11/09/2015 6 pm to 8 pm Pre-registration REQUIRED	Financial Management for Women \$20 Inland Empire Women’s Business Center, www.iewbc.org , 909-890-1242 Inland Empire WBC - Riverside Office, 3780 Market Street, Riverside, CA 92501
Monday, 11/09/2015 6 pm to 9 pm Pre-registration Recommended	Demystifying the Commercial Leasing Process FREE Orange County SCORE, www.score114.org , 714-550-7369 Chapman University, Beckman Hall #404, 1 University Drive, Orange, CA 92866

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, 11/10/2015 8 am to 9 am Pre-registration Recommended	Sunrise Business Mastermind – Social Media FREE, Coachella Valley SCORE, www.scorecv.org , 760-773-6507 Register at: http://scorecv.org/event/sunrise-business-mastermind-la-quinta-chambers-email-marketing-2-2-2/ Desert Hot Springs Chamber of Commerce, 14080 Palm Drive, Desert Hot Springs, CA 92240
Tuesday, 11/10/2015 8 am to 9:45 am Pre-registration recommended	Fireside Chat Series – Guerilla Marketing in the Desert FREE Coachella Valley Small Business Development Center, www.cvsmallbusiness.com , 760-340-1575 University of California Riverside, Palm Desert Campus, 75080 Frank Sinatra Drive, Palm Desert, CA 92211
Tuesday, 11/10/2015 9 am to 12 Noon Pre-registration Recommended	Buy/Sell & Valuation of a Business \$35 if register online by 11/08, \$45 at the door Orange County SCORE, www.score114.org , 714-550-7369 National University, 3390 Harbor Blvd., Costa Mesa, CA 92626
Tuesday, 11/10/2015 1 pm to 3 pm Pre-registration REQUIRED	Credit Card Processing: Changes Affecting Small Business Owners FREE Orange County Small Business Development Center, www.ocsbdc.org , 714-564-5200 The Marketplace, 2961 El Camino Real , Tustin CA 92782
Tuesday, 11/10/2015 2 pm to 6:30 pm Pre-registration REQUIRED	Food Science and Technology – Innovating What You Eat: This program will review the trends and technologies in the food and beverage industries. \$50 for non-member, \$25 for member Register at: http://www.octaneoc.org/event/food-science-and-technology-innovating-what-you-eat/ OCTANe, www.octaneoc.org , 949-330-6565 Cucina Enoteca, 951 Newport Center Drive, Newport Beach, CA 92660

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, 11/10/2015 2 pm to 6:30 pm 6 pm to 8:45 pm Pre-registration Recommended	Hiring Made Easy FREE Orange County SCORE, www.score114.org , 714-550-7369 Newport Beach Public Library, Friends Room, 1000 Avocado Avenue, Newport Beach, CA 92660
Thursday, 11/12/2015 5:30 pm to 7:30 pm Pre-registration Recommended	Social Media: The Good, The Bad, and All the Rest \$20 with online registration by 11/11, \$25 at the door Coachella Valley Women’s Business Center, www.cvwbc.org , 760-345-9200 Indio Workforce Development Center, 44199 Monroe Street, Indio, CA 92201
Thursday, 11/12/2015 5:30 pm to 7:30 pm Pre-registration REQUIRED	TriTech SBDC CEO Storytelling Series: This month Dave Daley. Dave has built and sold three separate successful companies, in three different industries. What he has learned and what he teaches is: “It’s not what you do, But how you do it.” FREE , Register at: https://davedaley.eventbrite.com TriTech Small Business Development Center, www.tritechsbdc.org , 951-571-6480 For more information contact Ryan Stull, Ryan.Stull@rccd.edu Temecula Valley Entrepreneur’s Exchange, 43200 Business Park Drive, Temecula, CA 92590
Thursday, 11/12/2015 6 pm to 8:30 pm Pre-registration REQUIRED	Intermediate QuickBooks for Owners and Managers \$25 Orange County Small Business Development Center, www.ocsbdc.org , 714-564-5200 Rancho Santiago Community College District, Room 107, 2323 North Broadway, Santa Ana, CA 92706
Thursday, 11/12/2015 6 pm to 9 pm Pre-registration Recommended	Now That You Have Leads, How Do You Track & Automate Your Sales & Operations? FREE Orange County SCORE, www.score114.org , 714-550-7369 Fullerton Public Library, 353 West Commonwealth Avenue, Fullerton, CA 92832

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Friday, 11/13/2015 9 am to 12 Noon Pre-registration REQUIRED	Is This Feasible? Developing Financial Projections \$20 Inland Empire Women’s Business Center, www.iewbc.org , 909-890-1242 Inland Empire WBC – San Bernardino Office, 600 North Arrowhead Avenue Suite 200, San Bernardino, CA 92401
Monday, 11/16/2015 5:30 pm to 7:30 pm Pre-registration Recommended	Marketing Made Simple \$20 with online registration by 11/15, \$25 at the door Coachella Valley Women’s Business Center, www.cvwbc.org , 760-345-9200 Indio Workforce Development Center, 44199 Monroe Street, Indio, CA 92201
Monday, 11/16/2015 6 pm to 8 pm Pre-registration REQUIRED	ABCs of Starting Your Own Business FREE Inland Empire Women’s Business Center, www.iewbc.org , 909-890-1242 Rancho Cucamonga Family Resource Center, 9791 Arrow Route, Rancho Cucamonga, CA 91730
Monday, 11/16/2015 6 pm to 9 pm Pre-registration Recommended	Grow Your Business With Email Marketing –Plus Bonus– Video Tips FREE Orange County SCORE, www.score114.org , 714-550-7369 Los Alamitos Branch Orange County Public Library, 12700 Montecito, Seal Beach 90740
Tuesday, 11/17/2015 9 am to 11 am Pre-registration REQUIRED	Grant Workshop – Grant Funds for Your Startup: Grants can be a great source of funding that won’t require repayment or dilution of your equity. This workshop focuses on the SBIR and STTR programs sponsored by National Science Foundation, National Institutes of Health, and the Department of Defense FREE , Register at: http://sbirnov2015.eventbrite.com TriTech Small Business Development Center, www.tritechsbdc.org , 951-571-6480 For more information contact Ryan Stull, Ryan.Stull@rccd.edu Temecula Valley Entrepreneur’s Exchange, 43200 Business Park Drive, Temecula, CA 92590

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, 11/17/2015 9 am to 11 am Pre-registration recommended	Open for Business in Temecula FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com , 951-781-2345 Temecula Valley Chamber of Commerce, 26790 Ynez Court, Temecula, CA 92591
Tuesday, 11/17/2015 9 am to 12 Noon Pre-registration Recommended	Demystifying Financial Statements \$35 if register online by 11/16, \$45 at the door Orange County SCORE, www.score114.org , 714-550-7369 National University, 3390 Harbor Blvd., Costa Mesa, CA 92626
Tuesday 11/17/2015 9:30 am to 11:30 am Pre-registration recommended	Business Start Basics FREE Coachella Valley Small Business Development Center, www.cvsmallbusiness.com , 760-340-1575 Rabobank Regional Business Center, 3111 E Tahquitz Canyon Way, Palm Springs, CA 92262
Tuesday, 11/17/2015 10 am to 11 am Pre-registration Recommended	Work Better Together with Google Apps FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com , 951-781-2345 Riverside City Hall, Mayor's Ceremonial Room, 3900 Main Street, Riverside, CA 92501
Tuesday, 11/17/2015 5:30 pm to 8:30 pm Pre-registration Recommended	Money From Home! 10 EZ Steps To Starting A Home Based Business FREE Orange County SCORE, www.score114.org , 714-550-7369 Westminster Branch Orange County Public Library, 8180 13th Street, Community Room, Westminster, CA 92683
Tuesdays, 11/17, 11/24, 12/ 01 and 12/08/2015 5:30 pm to 8:30 pm Pre-registration REQUIRED	QuickBooks Four Part Training Series \$150 with online registration only Coachella Valley Women's Business Center, www.cvwbc.org , 760-345-9200 Workforce Development Center, 44199 Monroe Street, Indio, CA 92201

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, 11/17/2015 6 pm to 8 pm Pre-registration RECOMMENDED	Business Writing Basics \$20 Inland Empire Women's Business Center, www.iewbc.org , 909-890-1242 Inland Empire WBC - Riverside Office, 3780 Market Street, Riverside, CA 92501
Wednesday, 11/18/2015 9 am to 12 Noon Pre-registration Recommended	Advanced QuickBooks for Beginners FREE Inland Empire Small Business Development Center, www.iesmallbusiness.com , 951-781-2345 Moreno Valley Conference Center, 14075 Frederick Street, Moreno Valley, CA 92552
Wednesday, 11/18/2015 5:30 pm to 7:30 pm Pre-registration REQUIRED	Business Basics: Starting Out Right \$15 with online registration/\$20 coupon for additional workshop given in class Coachella Valley Women's Business Center, www.cvwbc.org , 760-345-9200 Coachella Valley WBC, 77806 Flora Road, Suite A, Palm Desert, CA 92211
Wednesday, 11/18/2015 5:30 pm to 8:30 pm Pre-registration Recommended	Using QuickBooks - An Introduction FREE Orange County SCORE, www.score114.org , 714-550-7369 Aliso Viejo Branch – Orange County Public Library, 1 Journey, Aliso Viejo, CA 92656
Wednesday, 11/18/2015 6 pm to 8 pm Pre-registration REQUIRED	Managing to Your Business Plan \$20 Inland Empire Women's Business Center, www.iewbc.org , 909-890-1242 Inland Empire WBC - Riverside Office, 3780 Market Street, Riverside, CA 92501
Wednesday, 11/18/2015 6 pm to 8:30 pm Pre-registration REQUIRED	The Art & Science of Creating a Successful Business Plan \$25 Orange County Small Business Development Center, www.ocsbdc.org , 714-564-5200 Rancho Santiago Community College District, Room 107, 2323 North Broadway, Santa Ana, CA 92706

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, 11/19/2015 3 pm to 5 pm Pre-registration REQUIRED	Writing a Winning Business Plan FREE Inland Empire Women’s Business Center, www.iewbc.org , 909-890-1242 Highgrove Public Library, 530 Center Street, Riverside, CA 92507
Thursday, 11/19/2015 5:30 pm to 7 pm Pre-registration Recommended	Business Lenders and Your Credit: What You Need to Know \$20 with online registration by 11/18, \$25 at the door Coachella Valley Women’s Business Center, www.cvwbc.org , 760-345-9200 Indio Workforce Development Center, 44199 Monroe Street, Indio, CA 92201
Thursday, 11/19/2015 5:30 pm to 8:30 pm Pre-registration Recommended	Develop a Winning Business Plan FREE Orange County SCORE, www.score114.org , 714-550-7369 Tustin Branch, Orange County Public Library, 345 East Main Street, Tustin, CA 92780
Thursday, 11/19/2015 6 pm to 8 pm Pre-registration REQUIRED	Are You Branding Your Business Correctly? \$20 Inland Empire Women’s Business Center, www.iewbc.org , 909-890-1242 Inland Empire WBC - Riverside Office, 3780 Market Street, Riverside, CA 92501
Thursday, 11/19/2015 6 pm to 9 pm Pre-registration Recommended	20 Tips & Tricks On Microsoft Office. Time To Make Your Life Easier! FREE Orange County SCORE, www.score114.org , 714-550-7369 Digital Media Center, 1300 South Bristol, Santa Ana, CA 92704

GOVERNMENT CONTRACTING

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
<p>Wednesday, 11/04/2015 9 am to 4 pm Pre-registration REQUIRED</p>	<p>5th Annual Small Business Summit – Where businesses connect, secure contracts, and create jobs, presented by Southwest Veterans’ Business Resource Center in partnership with the County of Riverside, and hosted by the City of Moreno Valley FREE Southwest Veterans’ Business Resource Center, summit@swvbrc.org Register at: www.BusinessSummit.org Moreno Valley Conference and Recreation Center, 14075 Frederick Street, Moreno Valley, Ca 92553</p>
<p>Thursday, 11/19/2015 8:30 am to 10 am Pre-registration REQUIRED</p>	<p>8(a) Application Workshop – A business development program created to help small disadvantaged businesses compete in the American economy and access the federal procurement market. SBA Santa Ana District Office, www.sba.gov/ca/santa, 714-550-7420 Pre-register with Sandra Anguiano, sandra.anguiano@sba.gov, 714-560-7446 SBA Santa Ana District Office, Training Room, 5 Hutton Centre Drive, Suite 900, Santa Ana, CA 92707</p>
<p>Thursday, 11/19/2015 10:15 am to 11am Pre-registration REQUIRED</p>	<p>HUBZone, and WOSB Application Workshop – The SBA’s HUBZone program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities. The SBA’s WOSB program is designed to help more women owned small businesses to win federal contracts by providing a level playing field for WOSBs to compete. SBA Santa Ana District Office, www.sba.gov/ca/santa, 714-550-7420 Pre-register with Sandra Anguiano, sandra.anguiano@sba.gov, 714-560-7446 SBA Santa Ana District Office, Training Room, 5 Hutton Centre Drive, Suite 900, Santa Ana, CA 92707</p>

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Friday, 11/06/2015 8 am to 12 Noon Pre-registration REQUIRED	How to Trade With the Pacific Alliance Countries: Learn first-hand how you can tap trade opportunities with Chile, Columbia, Mexico and Peru FREE , Register at: https://events.r20.constantcontact.com/register/eventReg?oeidk=a07ebmnedft7213833e&oseq=&c=821f1c40-387a-11e4-a809-d4ae52a2cb52&ch=8272e190-387a-11e4-a809-d4ae52a2cb52 Port of Los Angeles, http://www.latradeconnect.org/calendar/ For more information contact: Jean Coronel, jcoronel@portla.org California State University, Channel Islands, Malibu 100, One University Drive, Camarillo, CA 93012
Tuesday, 11/17/2015 AND Thursday, 11/19/2015 12:30 pm to 4:30 pm Pre-registration REQUIRED	Export Compliance Basics in Practical Terms \$100 Orange County Small Business Development Center, www.ocsbdc.org , 714-564-5200 Rancho Santiago Community College District, Room 107, 2323 North Broadway, Santa Ana, CA 92706
OTHER FEDERAL & LOCAL GOVERNMENT, TRADE, AND SMALL BUSINESS ORGANIZATION EVENTS	
DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, 11/04/2015 8 am to 5 pm Pre-registration REQUIRED	Fourth District Board Member Diane Harkey Invites You To Connecting Women to Power Business Conference 2015: Sponsored by Board of Equalization and University of California, Irvine FREE , Register at: https://www.boe.ca.gov/cgi-bin/seminar.cgi?FLAG=415 University of California Irvine, UCI Student Center, 311 West Peltason Drive, Irvine, CA 92697

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<p>Wednesday, 11/04/2015 8:30 am to 5 pm Pre-registration REQUIRED</p>	<p>Women Veteran Entrepreneurs Network (WOVEN): Microbusiness and self-employment offer women veterans increased opportunities to maximize their strengths and skills, to achieve their financial and career goals, presented by CAMEO \$25, need to register by 10/30, \$10 for childcare, Register at: http://www.eventbrite.com/e/woven-women-veteran-entrepreneurs-network-tickets-17856031872 Delhi Community Center, 505 East Central Avenue, Santa Ana, CA 92707</p>
<p>Thursdays, 11/05, 11/12, and 11/19/2015 11:30 am to 1 pm Pre-registration REQUIRED</p>	<p>Corona Networking Solutions - A different guest speaker will preside over each event, giving time for elevator speeches and networking opportunities \$30 for non-members, \$15 for members if pre-pay or \$20 at the door for members Corona Chamber of Commerce, www.mychamber.org, 951-737-3350 For more information contact Ligiam, Ligiam@mychamber.org TGI Friday's, 2795 Cabot Drive, Corona, CA 92883</p>
<p>Thursdays, 11/05, 11/12, and 11/19/2015 12:05 pm to 1:00 pm Pre-registration Recommended</p>	<p>Irvine Builds Businesses Live Webinars – Best Practices for Small Business: Chamber offers business owners and managers weekly webinars FREE, Register at: http://www.irvineecondev.com/webinars/ Irvine Chamber of Commerce, http://www.irvinebuildsbusinesses.com, 949-660-9112 Contact David Hammers at 949-660-9112 ex. 125 or dhammers@irvinechamber.com Irvine Chamber of Commerce, 2485 McCabe Way, Suite 150, Irvine, CA 92614</p>
<p>Wednesday, 11/10/2015 11:30 am to 1 pm Pre-registration REQUIRED</p>	<p>Networking Opportunity Luncheon – Meet second Wednesday of the month \$35 for non-members, \$25 for members Irvine Chamber of Commerce, http://dev.irvinechamber.com/events, 949-660-9112 For more information contact Jessica Welch, execasst@irvinechamber.com Twenty Eight Restaurant & Lounge, 19530 Jamboree Road, Irvine, CA 92612</p>

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, 11/10/2015 5:30 pm to 7:30 pm Pre-registration Recommended	Emerging Professionals Networking Opportunity: Building business relationships, learning from the area's top executives \$20 for non-members, FREE for members Irvine Chamber of Commerce, http://dev.irvinechamber.com/events , 949-660-9112 For more information contact Jessica Welch, execasst@irvinechamber.com Location TBA
Wednesday, 11/11/2015 11:30 am to 1 pm Pre-registration REQUIRED	Pitch Practice Lunch – Networking lunch for tech startup and entrepreneurs with a Pitch at 12:00 Noon FREE Register at: http://ow.ly/RERy6 Temecula Valley Entrepreneur's Exchange, http://temeculaevents.org , 951-506-5180 For more information contact Cheryl Kitzerow at cheryl.kitserow@tve2.org Temecula Valley Entrepreneur's Exchange, 43200 Business Park Drive, Temecula, CA 92590
Thursday 11/12/2015 6:30 pm to 8:30 pm Pre-registration REQUIRED	Laguna Beach is Open For Business FREE City of Laguna Beach, www.lagunabeachcity.net , 949-497-0320 For more information contact Ann Larson at alarson@lagunabeachcity.net Laguna Beach Community & Susi Q Senior Center, 380 Third Street, Laguna Beach, CA 92651
Friday, 11/13/2015 9 am to 11 am Pre-registration REQUIRED	Professional Development Series Women in Business - Managing Multiple Priorities, Projects and Deadlines \$20 for non-members, FREE for TVCC members Register with the Temecula Valley Chamber of Commerce at 951-676-5090 Temecula Valley Entrepreneur's Exchange, http://temeculaevents.org , 951-506-5180 Temecula Valley Entrepreneur's Exchange, 43200 Business Park Drive, Temecula, CA 92590

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Friday, 11/20/2015 6:30 am to 8:30 am Pre-registration REQUIRED	Good Morning Corona – a monthly networking breakfast meeting dedicated to keeping businesses up to date and informed on topics of interest, meets the last Friday of the month Corona Chamber of Commerce, www.mychamber.org , 951-737-3350 For more information contact Ligiam, Ligiam@mychamber.org Eagle Glen Golf Club, 1800 Eagle Glen Parkway, Corona, Ca 92883
Friday, 11/20/2015 9 am to 11 am Pre-registration REQUIRED	Professional Development Series Women in Business – How to Communicate like a Pro \$20 for non-members, FREE for TVCC members Register with the Temecula Valley Chamber of Commerce at 951-676-5090 Temecula Valley Entrepreneur’s Exchange, http://temeculaevents.org , 951-506-5180 Temecula Valley Entrepreneur’s Exchange, 43200 Business Park Drive, Temecula, CA 92590

The U.S. Small Business Administration plays a vital role in enabling America’s entrepreneurs to start, grow and succeed. Through our wide array of services - loan guarantees, assistance for small businesses in federal contracting, and business counseling – the SBA has helped millions of individuals start and grow their small businesses.

The Santa Ana District monthly Management Training Calendar is one of those services. This calendar provides information on co-sponsored business workshops, expos, and conferences provided by our Resource Partners, other government agencies, local government agencies, and business organizations in the counties of Orange, Riverside and San Bernardino. Events pertaining to the small business community from non-sponsored events are listed in the section called Other Events.

Visit the Santa Ana District Office website at www.sba.gov/ca/santa or to see all that the SBA has to offer small businesses view the national website at www.sba.gov. A list of U.S. Small Business Administration resources is on the next page.

SBA Partners and Small Business Resources:

SCORE “Counselors To America’s Small Business”- Provide FREE one-on-one counseling, monthly low-cost pre-business seminars, various workshops, and problem-solving assistance for those already in business.

ORANGE COUNTY: 714-550-7369; 5 Hutton Centre Drive, Suite 900, Santa Ana 92707 – www.score114.org

SCORE Women’s Business Site: www.score.org/women

SCORE Women’s Business Blog: <http://womensblog.score.org>

COACHELLA VALLEY: 760-773-6507; 43-100 Cook Street, Suite 104, Palm Desert 92211 – www.scorecv.org

RIVERSIDE COUNTY: 951-652-4390; 11801 Pierce Street, 2nd Floor, Riverside 92505 – www.iescore503.org

SAN BERNARDINO COUNTY: Call your local Chamber of Commerce or www.iescore503.org or www.score114.org

Small Business Development Centers (SBDC) – Provide training, consulting and technical assistance in all aspects of small business management.

For further information contact the SBDC in your area.

INLAND EMPIRE:

Outreach Center 909-983-5005; 603 North Euclid, Ontario 91762 – www.iesmallbusiness.com

Outreach Center 951-781-2345; 3780 Market Street, Riverside, 92501 – www.iesmallbusiness.com

COACHELLA VALLEY: 760-340-1575; 311 East Tahquitz Canyon Way, Palm Desert 92262 – www.cvsmallbusiness.com

HIGH DESERT: 760-951-1592; 15490 Civic Drive, Suite 102, Victorville 92392 – www.iesmallbusiness.com

ORANGE COUNTY: 714-564-5200; 2323 North Broadway, Suite 201, Santa Ana 92706 – www.ocsbdc.com

O. C. HISPANIC CHAMBER 714-953-4289; 2130 East 4th Street, Suite 160, Santa Ana, 92705 – www.ochcc.com

LAUNCHPAD (OCTANE) 949-330-6565; 65 Enterprise, Aliso Viejo 92656 – www.octaneoc.org

TRITECH (TECHNOLOGY): 949-734-5635; “The Cove” at UCI, 5141 California Avenue, Suite 200, Irvine 92617

HiTech/HiGrowth Only 951-571-6480; 1650 Spruce Street, Suite 500, Riverside 92507 – www.tritechsbdc.com

Satellite Office: 152 East Sixth Street, Corona 92879 - www.tritechsbdc.com

(Call Riverside office to schedule appointments)

Women’s Business Center (WBC) - Provide business counseling, workshops and mentoring events for start-up and existing women-owned business.

COACHELLA VALLEY: 760-345-9200; 77-806 Flora Road, Suite C, Palm Desert 92211 – www.cvwbc.org

INLAND EMPIRE: 909-890-1242; 3780 Market Street, Riverside 92501 – www.iewbc.org

Second Location: 909-890-1242; 600 North Arrowhead Avenue, Suite 200, San Bernardino 92401 - www.iewbc.org

SBA Partners and Small Business Resources continued:

California Centers for International Trade Development (CITD) - Provide counseling, financing, and market information for new to export and ready to export companies.

ORANGE COUNTY: 714-564-5415; 2323 North Broadway, Suite 328-3, Santa Ana 92706 – www.OrangeCountycitd.com

RIVERSIDE COUNTY: 951-571-6443; 14745 Riverside Drive, Riverside 92518 – www.citd.org

Procurement Assistance Center (RCCD) – Provides a variety of government contracting services to business, 951-571-6442; 152 Sixth Street, Corona, 92879 - <http://rccdpac.com/>

U.S. Commercial Service – Provide counseling, financing, and market information for new to export and ready to export companies through SCORE, SBA, and the Department of Commerce. For further information call 949-660-1688 – www.trade.gov/cs

On-Line Resources:

SBA's Official Website:

www.sba.gov – General information on SBA programs and services with links to local and outside resources.

Santa Ana District Office's Official website:

www.sba.gov/ca/santa

National SCORE Website:

www.score.org – Information on the SCORE organization and access to online counseling

National SCORE Hispanic Website:

www.score.org/hispanic.html - Information on the SCORE organization and access to online counseling in Spanish

Santa Ana District Small Business Resource Guide:

www.smallbusiness3.com – Guide includes a brief summary of SBA programs and local contact numbers for resources

SBA's programs and services are extended to the public on a nondiscriminatory basis. Reasonable arrangements for person with disabilities will be made, if requested at least two weeks in advance. Contact the U.S. Small Business Administration, Santa Ana District Office at 714-550-7420.