



# MAY

## SANTA ANA DISTRICT OFFICE EVENTS CALENDAR

200 West Santa Ana Blvd., Suite 700, Santa Ana, CA 92701 (714) 550-7420  
SBA District Website: [www.sba.gov/ca/santa](http://www.sba.gov/ca/santa)  
Serving Orange, Riverside, and San Bernardino Counties

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Thursday, 05/01/2014 9:00 am to 11:00 am Pre-registration Recommended	<b>Open for Business:</b> <i>How to start a successful business, presented by Inland Empire Small Business Development Center</i>	FREE	Rancho Cucamonga Chamber of Commerce 9047 Arrow Route, Suite 180 Rancho Cucamonga, CA 91730	Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>
Thursday, 05/01/2014 10:00 am to 12:00 Noon Pre-registration <b>REQUIRED</b>	<b>Be the Star in Your Show:</b> <i>Enhance the leadership skills you need as a prospective or current business owner, and learn how they can help you increase your customer base and profits, presented by Inland Empire Women's Business Center</i>	\$15	San Bernardino Employment Training Agency (SBETA) 600 N. Arrowhead Ave. 2 <sup>nd</sup> Flr. San Bernardino, CA 92401 (corner Arrowhead & 6 <sup>th</sup> )	Inland Empire Women's Business Center 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Thursday, 05/01/2014 2:30 pm to 4:30 pm Pre-registration <b>REQUIRED</b>	<b>Small Business Orientation Workshop</b>	\$10	Rancho Santiago Community College District Center 2323 N. Broadway, Rm. 107 Santa Ana, CA 92706	Orange County SBDC Elizabeth Arteaga 714-564-5200 <a href="mailto:arteaga_elizabeth@rscdd.edu">arteaga_elizabeth@rscdd.edu</a> <a href="http://www.ocsbdc.org">www.ocsbdc.org</a>
Thursday, 05/01/2014 5:30 pm to 7:30 pm Pre-registration Recommend	<b>Writing a Winning Business Plan:</b> <i>Whether you are just beginning the business plan writing process, or putting on the finishing touches, this workshop will simplify and organize the process</i>	\$20 if register online by 04/30 \$25 at the door	Coachella Valley Women's Business Center 77-806 Flora Road, Suite A Palm Desert, CA 92211	Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Thursday, 05/01/2014 5:30 pm to 8:45 pm Pre-registration Recommended	<b>Jumpstart Your Dreams! How To Start a Business In 10 EZ Steps:</b> <i>Presented by SCORE Orange County</i>	<b>FREE</b>	Irvine Public Library, Heritage Park Regional Branch 14361 Yale Avenue Irvine, CA 92604	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Thursday, 05/01/2014 6:00 pm to 8:00 pm Pre-registration <b>REQUIRED</b>	<b>Prepare to Launch: Information &amp; Resources for Starting a Business:</b> <i>Learn about the resources available and the required steps to launch a successful business, presented by Inland Empire Women's Business Center</i>	<b>FREE</b>	Fontana Community Senior Center 16710 Ceres Avenue Fontana, CA 92335	Inland Empire Women's Business Center 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>
Thursday, 05/01/2014 7:00 pm to 9:00 pm Pre-registration <b>REQUIRED</b>	<b>Social Media Marketing Strategies:</b> <i>Presented by SCORE Inland Empire</i>	\$15 if register online by 04/30 \$25 at the door	Chaffey College-Fontana Campus Bldg/Rm-FNFC-114 16855 Merrill Avenue Fontana, CA 92335	SCORE Inland Empire 951-652-4390 Register online at: <a href="http://www.score503.org">www.score503.org</a>

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Friday, 05/02/2014 7:30 am to 9:30 am Pre-registration <b>REQUIRED</b>	<b>Entrepreneur Growth Series Social Media for Business :</b> <i>Presented by Coachella Valley Small Business Development Center</i>	\$30	University of California Riverside Palm Desert Campus 75080 Frank Sinatra Drive Palm Desert, CA 92211	Coachella Valley Small Business Development Center Kyle Wagner 760-340-1575 <a href="mailto:Kyle@cvep.com">Kyle@cvep.com</a> <a href="http://www.CVSmallBusiness.com">www.CVSmallBusiness.com</a>
Monday, 05/05/2104 6:00 pm to 8:00 pm Pre-registration <b>REQUIRED</b>	<b>Unleash Your Marketing Power:</b> <i>Learn insights into developing a marketing strategy that works for your business and your budget. Increase your sales &amp; visibility through the use of marketing e-tools, presented by Inland Empire Women's Business Center</i>	<b>FREE</b>	Rancho Cucamonga Family Resource Center 9791 Arrow Route Ranch Cucamonga, CA 91730	Inland Empire Women's Business Center 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>
Mondays, 05/05, 05/12, and 05/19/2014 6:00 pm to 9:00 pm Frist class held 04/21 Second class held 04/28 Pre-registration <b>REQUIRED</b>	<b>Five Business Management Classes "How To Do Business"</b> <i>1) Business Planning held 04/21; 2) Mastering the Financials held 04/28; 3) Legal Structures/Business Systems held 05/05; 4) People and Work held 05/12 and 5) Sales and Marketing held 05/19</i>	\$75 for the series	SCORE Coachella Valley Whitewater Building 43-100 Cook Street, Suite 104 Palm Desert, CA 92211	SCORE Coachella Valley 760-773-6507 <a href="http://www.scorecv.org">www.scorecv.org</a>
Tuesdays, 05/06, 05/13, 05/20 and 05/27/2014 7:30 am to 8:30 am Pre-registration <b>REQUIRED</b>	<b>Sunrise Business Mastermind Meetings:</b> <i>The latest technology tools will be introduced and explained so that they can be effectively incorporated into your business</i>	\$5 per session *SCORE CV will provide refreshments	SCORE Coachella Valley Whitewater Building 44-100 Cook Street, Suite 104 Palm Desert, CA 92211	SCORE Coachella Valley 760-773-6507 <a href="http://www.scorecv.org">www.scorecv.org</a>

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Tuesday, 05/06/2014 9:00 am to 11:00 am Pre-registration <b>REQUIRED</b>	<b>Business Plan 101- Competitive Advantage:</b> <i>Presented by SCORE Inland Empire</i>	\$15 if register online by 05/05 \$25 at the door	Paychex Facility Large Conference Room 1420 Iowa Avenue, Suite 100 Riverside, CA 92507	SCORE Inland Empire 951-652-4390 Register online at: <a href="http://www.score503.org">www.score503.org</a>
Tuesday, 05/06/2014 9:00 am to 12:00 Noon Pre-registration Recommended	<b>Internet Marketing Strategies:</b> <i>Presented by Inland Empire Small Business Development Center</i>	<b>FREE</b>	Carolyn Owens Community Center 13201 Central Avenue Chino, CA 917300	Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>
Tuesday, 05/06/2014 9:00 am to 12:00 Noon Pre-registration Recommended	<b>Tom Patty &amp; John Pietro Present David &amp; Goliath Marketing - How A Small Business Can Compete</b>	\$35 if register online by 05/05 \$45 at the door *Cash or check only	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Tuesday, 05/06/2014 5:30 pm to 7:30 pm Pre-registration Recommend	<b>Introduction to Google Hangouts:</b> <i>In this workshop, you will learn how to start a Hangout, take a tour of its features, and brainstorm video marketing ideas</i>	\$20 if register online by 05/05 \$25 at the door	Coachella Valley Women's Business Center 77-806 Flora Road, Suite A Palm Desert, CA 92211	Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Tuesday, 05/06/2014 6:00 pm to 9:00 pm Pre-registration Recommended	<b>Social Media &amp; Search Engine Optimization - Grow Your Business Online:</b> <i>Presented by SCORE Orange County</i>	\$35 if register online by 05/05 \$45 at the door *Cash or check only	Anaheim Gordon Hoyt Conference Center 2nd Flr., Anaheim West Tower 201 South Anaheim Blvd Anaheim, CA 92805	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Wednesday, 05/07/2014 9:00 am to 11:00 am Pre-registration Recommended	<b>Home Based Food Operations:</b> <i>Presented by Inland Empire Small Business Development Center</i>	<b>FREE</b>	Hesperia Branch Library Library Community Room 9650 7 <sup>th</sup> Avenue Hesperia, CA 92345	High Desert Small Business Development Center Kristen Gerke 760-951-1592 <a href="mailto:kgerke@iesmallbusiness.com">kgerke@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Wednesday, 05/07/2014 10:00 am to 11:00 am Pre-registration <b>REQUIRED</b>	<b>Top Five Ways to Attract Corporate Sponsors:</b> <i>How will you like to do what you love and have someone else pay the bill? Companies will spend over \$19 billion for sponsorships this year. Learn how to profit from corporate sponsorship</i>	\$15 with online registration only	Virtual Online	Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> Register at: <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Wednesday 05/07/2014 1:30 pm to 3:00 pm Pre-registration Recommended	<b>Small Business/Self-Employed Appeals Fast Track Settlement (FTS) Program:</b> <i>Presented by SCORE Orange County</i>	<b>FREE</b>	Mission Viejo City Hall Saddleback Room 200 Civic Center Mission Viejo, CA 92691	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Wednesday, 05/07/2014 5:30 pm to 7:30 pm Pre-registration <b>REQUIRED</b>	<b>Security Reboot for a Hybrid IT World-You Can Manage Risk While Reducing Cost:</b> <i>In this session we'll examine the risks and the root causes-challenging you to think about IT security in a different light</i>	\$50 for non-members \$25 for members	The Center Club 650 Town Center Drive Costa Mesa, CA 926256	OCTANe Orange County 949-330-6565 <a href="mailto:info@OCTANe.org">info@OCTANe.org</a> <a href="http://www.octaneoc.org">www.octaneoc.org</a>
Thursday, 05/08/2014 9:00 am to 11:30 am Pre-registration Recommended	<b>Encore Entrepreneur 50+ - Are You Ready to Start Your Small Business?</b> The SBA and AAP are committed to providing encore entrepreneurs—Americas over the age of 50—with real-world, actionable information they need to start and grow small businesses	<b>FREE</b>	Portola Community Center 45480 Portola Avenue Palm Desert, CA 92260	Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Thursday, 05/08/2014 11:30 am to 8 :00 pm Pre-registration Recommended	<b>TriTech's 5<sup>th</sup> Annual Forum</b> <b>"Funding The Big Idea" Where</b> <b>Capital &amp; Innovation Connect:</b> <i>Speed Dating, Raising Capital,</i> <i>Piranha Pool, and Networking</i> <i>Buffet, presented by TriTech</i> <i>Small Business Development</i> <i>Center</i>	\$50 \$25 for students \$75 at the door *Seating limited	La Sierra University Zapara School of Business 4500 Riverwalk Parkway Riverside, CA 92505	TriTech Small Business Development Center Christopher Earl 951-571-6226 <a href="mailto:christopher.earl@rccd.edu">christopher.earl@rccd.edu</a> <a href="http://www.tritechsbdc.com">www.tritechsbdc.com</a>
Thursday, 05/08/2014 5:30 pm to 7:00 pm Pre-registration Recommend	<b>Understanding Your Financial</b> <b>Statements:</b> <i>Whether you're</i> <i>writing a business plan and</i> <i>confused about the financial</i> <i>statements, or own a business</i> <i>and just want a better handle on</i> <i>where the money goes and why,</i> <i>this is the workshop for you,</i> <i>presented by Coachella Valley</i> <i>Women's Business Center</i>	\$20 if register online by 05/07 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Thursday, 05/08/2014 6:00 pm to 9:00 pm Pre-registration Recommended	<b>Develop a Winning Business</b> <b>Plan:</b> <i>Presented by SCORE</i> <i>Orange County</i>	<b>FREE</b>	Fullerton Public Library 353 W. Commonwealth Ave. Fullerton, CA 92832	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Friday, 05/09/2014 7:30 am to 10:30 am Pre-registration Recommended	<b>Women In Business Breakfast</b> <b>Series – Five Steps to Propel</b> <b>Dreams, Push Profits and Put</b> <b>More Fun in Your Life!</b> <i>Join</i> <i>Tammy Rimes, author of "Drink</i> <i>Fine Wine..Ride Fine Horses" ,</i> <i>Owner of Hacienda de las Rosas</i> <i>Winery, as she shares five step</i> <i>strategies to catapult you toward</i> <i>your dream, presented by</i> <i>SCORE Orange County</i>	\$35 if register online by 05/08 \$40 at the door *Cash or check only, valet parking included	Center Club 650 Town Center Drive Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Monday, 05/12/2014 6:00 pm to 9:00 pm Pre-registration Recommended	<b>Social Media Marketing Made Simple:</b> <i>Presented by SCORE Orange County</i>	FREE	Los Alamitos Branch Orange County Public Library 12700 Montecito Seal Beach, CA 90740	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Tuesday, 05/13/2014 9:00 am to 11:00 am Pre-registration <b>REQUIRED</b>	<b>Marketing &amp; Promotion-Finding Your Niche:</b> <i>Presented by SCORE Inland Empire</i>	\$15 if register online by 05/12 \$25 at the door	Mt. San Jacinto College- Menifee Campus Bldg 800 Room 805 28237 La Piedra Road Menifee, CA 92584	Menifee Chamber of Commerce 951-672-1991 Register online at <a href="http://www.score503.org">www.score503.org</a>
Tuesday, 05/13/2014 9:00 am to 12:00 Noon Pre-registration Recommended	<b>Selling Techniques that Work</b>	\$35 if register online by 05/12 \$45 at the door *Cash or check only	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Tuesday, 05/13/2014 5:30 pm to 7:30 pm Pre-registration Recommend	<b>Growing Your Business:</b> <i>The nine best practices for creating a highly-profitable business that you love, including MONEY, FOCUS, and MARKETING, presented by Coachella Valley Women's Business Center</i>	\$20 if register online by 05/12 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Tuesday, 05/13/2014 6:00 pm to 8:45 pm Pre-registration Recommended	<b>Technology To Protect Your Business:</b> <i>Presented by SCORE Orange County</i>	FREE	Rancho Santa Margarita Orange County Public Library 30902 La Promesa Rancho Santa Margarita, CA 92688	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Wednesday, 05/14/2014 9:00 am to 11:00 am Pre-registration <b>REQUIRED</b>	<b>Tax Considerations For Small Business:</b> <i>Presented by SCORE Inland Empire</i>	\$15 if register online by 05/13 \$25 at the door	Redlands City Hall 35 Cajon Street Redlands, CA 92373	City of Redlands 909-798-7629 Register online at <a href="http://www.score503.org">www.score503.org</a>

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
<p>Wednesday, 05/14/2014 9:00 am to 12:00 Noon Pre-registration <b>REQUIRED</b></p>	<p><b>Advanced QuickBooks for Beginners:</b> <i>Presented by Inland Empire Small Business Development Center</i></p>	<p><b>FREE</b></p>	<p>Moreno Valley Conference Center 14075 Frederick Street Moreno Valley, CA 92552</p>	<p>Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a></p>
<p>Wednesday, 05/14/2014 9:00 am to 12:00 Noon Pre-registration Recommended</p>	<p><b>Succeeding Online:</b> <i>Presented by Inland Empire Small Business Development Center and Temecula Valley Entrepreneur's Exchange</i></p>	<p><b>FREE</b></p>	<p>Temecula Valley Entrepreneur's Exchange 43200 Business Park Drive Temecula, CA 92590</p>	<p>Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a></p>
<p>Wednesday, 05/14/14 3:00 pm to 5:00 pm Pre-registration <b>REQUIRED</b></p>	<p><b>The ABCs of Starting Your Own Business:</b> <i>Understand the steps to starting a business. Learn about the sources and requirements of funding, which licenses and permits are required, and the importance of writing a business plan, presented by Inland Empire Women's Business Center</i></p>	<p><b>FREE</b></p>	<p>Highgrove Public Library 530 Center Street Highgrove, CA 92507</p>	<p>Inland Empire Women's Business Center 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a></p>
<p>Wednesday, 05/14/2014 5:30 pm to 7:30 pm Pre-registration <b>REQUIRED</b></p>	<p><b>The ABC's of Starting Your Own Business:</b> <i>A workshop to help a pre-venture entrepreneur determine the feasibility of their small business idea in the current market</i></p>	<p><b>FREE!</b></p>	<p>Coachella Valley Women's Business Center 77-806 Flora Road, Suite A Palm Desert, CA 92211</p>	<p>Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a></p>
<p>Wednesday, 05/14/2014 6:00 pm to 8:00 pm Pre-registration Recommended</p>	<p><b>Open for Business:</b> <i>How to start a successful business, presented by Inland Empire Small Business Development Center</i></p>	<p><b>FREE</b></p>	<p>High Desert Small Business Development Center 15490 Civic Drive, Suite 102 Victorville, CA 92392</p>	<p>High Desert Small Business Development Center Kristen Gerke 760-951-1592 <a href="mailto:kgerke@iesmallbusiness.com">kgerke@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a></p>

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Wednesday, 05/14/2014 6:00 pm to 9:00 pm Pre-registration Recommended	<b>Social Media Marketing Made Simple -Plus Bonus- What's New With Facebook:</b> <i>Presented by Orange County SCORE</i>	FREE	Laguna Niguel City Hall Community Room 30111 Crown Valley Parkway Laguna Niguel, CA 92677	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Thursday, 5/15/2014 9:00 am to 11:30 am Pre-registration Recommended	<b>Understanding your Financials:</b> <i>Presented by Inland Empire Small Business Development Center</i>	FREE	Rancho Cucamonga Chamber of Commerce 9047 Arrow Route, Suite 180 Rancho Cucamonga, CA 91730	Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>
Thursday, 05/15/2014 5:30 pm to 7:30 pm Pre-registration Recommend	<b>Choosing Excellence as a Way of Life - How to Maximize Your 24 Hour Day:</b> <i>A life of excellence requires focus and intentionality. How you invest your time on a daily basis is one of the key indicators for success, presented by Coachella Valley Women's Business Center</i>	\$20 if register online by 05/14 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Thursday, 05/15/2014 6:00 pm to 9:00 pm Pre-registration Recommended	<b>Business Succession Planning -Plus- Managing Uncertainty:</b> <i>Presented by SCORE Orange County</i>	FREE	Fullerton Public Library 353 W. Commonwealth Ave. Fullerton, CA 92832	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Thursday, 05/15/2014 6:00 pm to 9:00 pm Pre-registration Recommended	<b>Mobile Marketing For Small Business - Don't Leave Home Without It:</b> <i>Presented by SCORE Orange County</i>	FREE	Aliso Viejo Conference Center 31 Santa Barbara Drive Aliso Viejo, CA 92656	SCORE Orange County 714-550-7369 www.SCORE114.org
Friday, 05/16/2014 8:30 am to 1:00 pm Pre-registration <b>REQUIRED</b>	<b>Federal/State Payroll Tax Workshop-Hands On:</b> <i>Presented by SCORE Inland Empire</i>	\$15 if register online by 05/15 \$25 at the door	EDD Tax Office, 3rd Floor 658 E. Brier Drive, Ste. 300 San Bernardino, CA 92408	SCORE Inland Empire 951-652-4390 Register online at: <a href="http://www.score503.org">www.score503.org</a>

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Saturday, 05/17/2014 10:00 am to 12:00 Noon Pre-registration <b>REQUIRED</b>	<b>Business Plan 201-Writing A Winning Business Plan:</b> <i>Presented by SCORE Inland Empire</i>	\$15 if register online by 05/16 \$25 at the door	Visterra Credit Union Community Meeting Room 23540 Cactus Avenue Moreno Valley, CA 92553	SCORE Inland Empire 951-652-4390 Register online at: <a href="http://www.score503.org">www.score503.org</a>
Tuesday, 05/20/2014 9:00 am to 11:30 am Pre-registration Recommended	<b>State Basic Payroll Tax:</b> <i>Presented by Inland Empire Small Business Development Center</i>	<b>FREE</b>	Menifee Chamber of Commerce 29737 New Hub, Suite 102 Menifee, CA 92586	Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>
Tuesday, 05/20/2014 9:00 am to 12:00 Noon Pre-registration Recommended	<b>7 Proven Techniques To Make Social &amp; Media Pay Off For Your Business</b>	\$35 if register online by 05/19 \$45 at the door *Cash or check only	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Tuesday, 05/20/2014 6:00 pm to 8:45 pm Pre-registration Recommended	<b>A Legal Check-up To Keep Your Business Healthy:</b> <i>Presented by Orange County SCORE</i>	<b>FREE</b>	Aliso Viejo Branch Orange County Public Library 1 Journey Aliso Viejo, CA 92656	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Wednesday, 05/21/2014 10:00 am to 12:00 Noon Pre-registration <b>REQUIRED</b>	<b>Get Your Business Online Without Building a Website:</b> <i>Explore how to acquire and maintain a presence on the internet using free or very low-cost alternatives to building a custom website, presented by Inland Empire Women's Business Center</i>	<b>FREE</b>	West Valley Employment Resource Center 9650 Ninth Street Rancho Cucamonga, CA 91730	Inland Empire Women's Business Center 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a>

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
<p>Wednesday, 05/21/2014 10:00 am to 12:00 Noon Pre-registration <b>REQUIRED</b></p>	<p><b>Turn Your Passion Into Profits:</b> <i>Attend this workshop to learn about the benefits of starting a business, how to come up with a business idea, and the first steps you need to take to get your business up and running, presented by Inland Empire Women's Business Center</i></p>	<p>\$15</p>	<p>San Bernardino Employment Training Agency (SBETA) 600 N. Arrowhead Ave. 2<sup>nd</sup> Flr. San Bernardino, CA 92401 (corner Arrowhead &amp; 6<sup>th</sup>)</p>	<p>Inland Empire Women's Business Center 909-890-1242 Register online at: <a href="http://www.iewbc.org">www.iewbc.org</a></p>
<p>Wednesday, 05/21/2014 6:00 pm to 8:45 pm Pre-registration Recommended</p>	<p><b>Stay The Course - 2014 Economic &amp; Market Outlook - Plus- Minimizing The Risk Of Identity Theft:</b> <i>Presented by Orange County SCORE</i></p>	<p>FREE</p>	<p>Newport Beach Public Library Friends Room 1000 Avocado Avenue Newport Beach 92660</p>	<p>SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a></p>
<p>Thursday, 05/22/2014 7:30 am to 7:00 pm Pre-registration <b>REQUIRED</b></p>	<p><b>OCTANe's Technology Investor Forum:</b> <i>OCTANe's Technology Investor Forum (TIF), formerly known as VC in the OC, showcases the best of Southern California innovation, from investment presentations to keynote speakers to industry discussions</i></p>	<p>\$249 for non-members must register by 04/18 \$125 for members must register by 04/18</p>	<p>Hotel Irvine Jamboree Center 17900 Jamboree Road Irvine, CA 92614</p>	<p>OCTANe Orange County 949-330-6565 <a href="mailto:info@OCTANe.org">info@OCTANe.org</a> <a href="http://www.octaneoc.org">www.octaneoc.org</a></p>
<p>Thursday, 05/22/2014 9:00 am to 11:00 am Pre-registration <b>REQUIRED</b></p>	<p><b>The Power Of TEAM:</b> <i>Presented by SCORE Inland Empire</i></p>	<p>\$15 if register online by 05/21 \$25 at the door</p>	<p>Temecula Valley Entrepreneur's Exchange 43200 Business Park Drive Temecula, CA 92590</p>	<p>SCORE Inland Empire 951-652-4390 Register online at: <a href="http://www.score503.org">www.score503.org</a></p>

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Thursday, 05/22/2014 5:30 pm to 8:30 pm Pre-registration Recommend	<b>Marketing Essentials in Today's Business Climate:</b> <i>This workshop combines the elements of "Online Marketing Toolbox" with "Getting Some Positive Publicity" to create a hugely popular look at what you as a business owner need to do to stay current and keep your business in the public eye – at the lowest cost! Presented by Coachella Valley Women's Business Center</i>	\$20 if register online by 05/21 \$25 at the door	Indio Workforce Development Center 44-199 Monroe Street Indio, CA 92201	Coachella Valley Women's Business Center Kim Scanlan 760-345-9200 <a href="mailto:kscanlan@cvwbc.org">kscanlan@cvwbc.org</a> <a href="http://www.cvwbc.org">www.cvwbc.org</a>
Thursday, 05/22/2014 6:00 pm to 8:30 pm Pre-registration <b>REQUIRED</b>	<b>Social Media Strategies to Attract New Customers for Small Businesses</b>	\$25	Rancho Santiago Community College District Center 2323 N. Broadway, Rm. 107 Santa Ana, CA 92706	Orange County SBDC Elizabeth Arteaga 714-564-5200 <a href="mailto:arteaga_elizabeth@rscdd.edu">arteaga_elizabeth@rscdd.edu</a> <a href="http://www.ocsbdc.org">www.ocsbdc.org</a>
Thursday, 05/22/2014 6:00 pm to 9:00 pm Pre-registration Recommended	<b>The Best Customer Service...How To...The Basics:</b> <i>Presented by Orange County SCORE</i>	<b>FREE</b>	Digital Media Center 1300 South Bristol Santa Ana, CA 92704	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Tuesday, 05/27/2014 9:00 am to 12:00 Noon Pre-registration Recommended	<b>Buy/Sell and Valuation of a Business</b>	\$35 if register online by 05/26 \$45 at the door *Cash or check only	National University 3390 Harbor Blvd. Costa Mesa, CA 92626	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Tuesday, 05/27/2014 5:30 pm to 8:30 pm Pre-registration Recommended	<b>Hiring Made Easy:</b> <i>Presented by Orange County SCORE</i>	\$35 if register online by 05/26 \$45 at the door *Cash or check only	Mission Viejo City Hall Saddleback Room 200 Civic Center Mission Viejo, CA 92691	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Tuesday, 05/27/2014 6:00 pm to 8:30 pm Pre-registration Recommended	<b>It's all about Google: Essential SEO/Google Tips, Techniques &amp; Tools for Small Business Owners:</b> <i>Presented by Orange County SCORE</i>	FREE	Yorba Linda Community Center 4501 Casa Loma Avenue Yorba Linda, CA 92886	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Tuesday, 05/27/2014 6:00 pm to 9:00 pm Pre-registration Recommended	<b>Common Legal Questions for Start-up Businesses:</b> <i>Presented by Orange County SCORE</i>	FREE	Fountain Valley Library 17635 Los Alamos Fountain Valley, CA 92708	SCORE Orange County 714-550-7369 <a href="http://www.SCORE114.org">www.SCORE114.org</a>
Wednesday, 05/28/2014 9:00 am to 11:00 am Pre-registration Recommended	<b>Open for Business:</b> <i>How to start a successful business, presented by Inland Empire Small Business Development Center</i>	FREE	Ontario Chamber of Commerce 520 North Euclid Avenue Ontario, CA 91762	Inland Empire Small Business Development Center Deirdre Marsac 909-983-5005 <a href="mailto:dmarsac@iesmallbusiness.com">dmarsac@iesmallbusiness.com</a> <a href="http://www.iesmallbusiness.com">www.iesmallbusiness.com</a>
Thursday, 05/29/2014 5:00 pm to 7:00 pm Pre-registration <b>REQUIRED</b>	<b>Aligning Intangible Property to Your Global Business:</b> <i>Companies are expanding into emerging markets in search of growth, thoughtfully aligning your company's IP with the current business environment may be more financially profitable</i>	\$50 for non- members \$25 for members	The Pacific Club 4110 MacArthur Blvd. Newport Beach, CA 92660	OCTANe Orange County 949-330-6565 <a href="mailto:info@OCTANe.org">info@OCTANe.org</a> <a href="http://www.octaneoc.org">www.octaneoc.org</a>
Thursday, 05/29/2014 6:00 pm to 8:30 pm Pre-registration <b>REQUIRED</b>	<b>The Art &amp; Science of Creating a Successful Business Plan</b>	\$25	Rancho Santiago Community College District Center 2323 N. Broadway, Rm. 107 Santa Ana, CA 92706	Orange County SBDC Elizabeth Arteaga 714-564-5200 <a href="mailto:arteaga_elizabeth@rscdd.edu">arteaga_elizabeth@rscdd.edu</a> <a href="http://www.ocsbdc.org">www.ocsbdc.org</a>
Friday, 05/30/2014 9:00 am to 11:00 am Pre-registration <b>REQUIRED</b>	<b>Giddy About Google, Google+, &amp; Google Hangouts:</b> <i>Presented by SCORE Inland Empire</i>	\$15 if register online by 05/29 \$25 at the door	Greater Corona Valley Chamber of Commerce 904 East Sixth Street Corona, CA 92879	SCORE Inland Empire 951-652-4390 Register online at: <a href="http://www.score503.org">www.score503.org</a>

DATE/TIME

SUBJECT

FEE

LOCATION

CONTACT NUMBER

# GOVERNMENT CONTRACTING EVENTS

Wednesday, 05/07/2014  
7:00 am to 3:30 pm  
Pre-registration  
**REQUIRED**

**4<sup>th</sup> Annual Southern California 8(a) Conference – Bridging the Gap:** *Experience Southern California's largest Business Development and 8(a) Matchmaking event, open to 8(a), HUBZone, WBE, SBE, WOSB, DBE, MBE, DVBE, and SDVOSB certified companies presented by SBA Santa Ana District Office and Lead SBDC Regional Network*

\$75 by 04/20  
\$85 after  
\*Includes  
breakfast and  
lunch

Crowne Plaza Resort  
12021 Harbor Blvd.  
Garden Grove, CA 92840

U.S. Small Business Administration  
Sandra Anguiano  
[sandra.anguiano@sba.gov](mailto:sandra.anguiano@sba.gov)

To register and for more information:  
<http://sba8a.eventbrite.com>

Thursday, 05/15/2014  
6:00 pm to 8:00 pm  
Pre-registration  
Recommended

**Certifications for Your Business & 8(a) Application workshop:** *Presented by Inland Empire Small Business Development Center*

**FREE**

San Jacinto  
Community Center  
625 South Pico Avenue  
San Jacinto, CA 92583

Inland Empire Small  
Business Development Center  
Deirdre Marsac  
909-983-5005  
[dmarsac@iesmallbusiness.com](mailto:dmarsac@iesmallbusiness.com)  
[www.iesmallbusiness.com](http://www.iesmallbusiness.com)

Thursday, 05/22/2014  
8:30 am to 10:00 am  
Pre-registration  
**REQUIRED**

**8(a) Application Workshop:** *8(a) is a business development program created to help small disadvantaged businesses compete in the American economy and access the federal procurement market*

**FREE**

SBA Santa Ana District Office  
Training Room  
200 W. Santa Ana Blvd. #700  
Santa Ana, CA 92701

U.S. Small Business Administration  
Sandra Anguiano  
714-560-7446  
[sandra.anguiano@sba.gov](mailto:sandra.anguiano@sba.gov)  
[www.sba.gov/ca/santa](http://www.sba.gov/ca/santa)

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Thursday, 05/22/2014 10:15 am to 11:30 am Pre-registration <b>REQUIRED</b>	<b>HUBZone/WOSB Workshops:</b> <i>SBA'S HUBZone program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities; the WOSB program is designed to help more women owned small businesses to win federal contracts by providing a level playing field for WOSBs to compete</i>	<b>FREE</b>	SBA Santa Ana District Office Training Room 200 W. Santa Ana Blvd. #700 Santa Ana, CA 92701	U.S. Small Business Administration Sandra Anguiano 714-560-7446 <a href="mailto:sandra.anguiano@sba.gov">sandra.anguiano@sba.gov</a> <a href="http://www.sba.gov/ca/santa">www.sba.gov/ca/santa</a>
Thursday, 05/29/2014 9:30 am to 11:00 am Pre-registration <b>REQUIRED</b>	<b>8(a), HUBZone, and WOSB Informational Webinar:</b> <i>8(a) is a business development program created to help small disadvantaged businesses gain access to the federal procurement market, HUBZone program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities, WOSB program is designed to help more women owned small businesses win federal contracts</i>	<b>FREE</b>	Virtual Online	U.S. Small Business Administration Sandra Anguiano <a href="mailto:sandra.anguiano@sba.gov">sandra.anguiano@sba.gov</a>

DATE/TIME

SUBJECT

FEE

LOCATION

CONTACT NUMBER

## INTERNATIONAL TRADE EVENTS

Friday, 05/02/2014  
7:15 am to 10:30 am  
Pre-registration  
**REQUIRED**

**88<sup>th</sup> Annual World Trade Week  
Kickoff Breakfast:** *Educating  
the public on the importance  
and benefits of global trade on  
the local and national economy,  
presented by L.A. Area  
Chamber*

\$75 register  
online by 05/01

JW Marriott at L.A. Live  
900 West Olympic Blvd.  
Los Angeles, CA 90015

L.A. Area Chamber  
213-580-7500

Register at:  
[www.lachamber.com](http://www.lachamber.com)

Thursday, 05/15/2014  
8:00 am to 5:00 pm  
Pre-registration  
**REQUIRED**

**20<sup>th</sup> Annual World Trade  
Inland Empire Conference:**  
*Presented by U.S. Commercial  
Service Department of  
Commerce and California Inland  
Empire District Export Council,  
International Trade  
Administration, and U.S.  
Foreign and Commercial  
Service Global Market*

\$75

Radisson Hotel Ontario  
2200 East Holt Blvd.  
Ontario, CA 91761

California Inland Empire District  
Export Council (CIEDEC)  
Dr. Ta Siu  
626-222-8451  
[TSiu@ciedec.org](mailto:TSiu@ciedec.org)  
[www.ciedec.org](http://www.ciedec.org)

Register at:  
[www.worldtradeconference-ie.us](http://www.worldtradeconference-ie.us)

Tuesday, 05/20/2014  
10:00 am to 12:00 Noon  
Pre-registration  
**REQUIRED**

**Global Perspective on  
International Trade Seminar &  
Networking Series –  
Understanding Labor Forces:**  
*Presented by U.S. Commercial  
Service, California Inland Empire  
District Export Council, City of  
Murrieta and Murrieta Chamber  
of Commerce*

\$45 for non-  
members  
**FREE** for  
members

City of Murrieta  
1 Town Square  
Murrieta, CA 92562

City of Murrieta  
Bruce Coleman  
Economic Development  
Manager, 951-461-6021  
[bcoleman@murrieta.org](mailto:bcoleman@murrieta.org)

Register at:  
[www.ibaglobalinfo.org](http://www.ibaglobalinfo.org)

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Thursday, 05/29/2014 8:00 am to 10:30 am Pre-registration <b>REQUIRED</b>	<b>“Expanding your Business Through Exports”</b> <i>We will discuss: Why International trade? Understanding international risks, Market opportunities, Free Trade Agreement opportunities, Programs &amp; resources available and more, presented by Rancho Santiago CITD , Senator Lou Correa, Anaheim WIB, OCSBDC, US Small Business Administration Sana Ana District Office, and US Commercial Service</i>	<b>FREE</b>	Rancho Santiago Community College District 2323 N, Broadway, 1 <sup>ST</sup> Floor Santa Ana, CA 92706	Rancho Santiago CITD Alejandra L. Landa Business Services Coordinator 714-564-5413 <a href="mailto:Landa_Alejandra@rsccd.edu">Landa_Alejandra@rsccd.edu</a> <a href="http://www.RanchoSantiagoCITD.org">www.RanchoSantiagoCITD.org</a>  Register at: <a href="http://goo.gl/vg7rme">http://goo.gl/vg7rme</a>
Tuesday, 06/03/2014 Through Thursday, 06/05/2014 8:00 am to 5:00 pm Pre-registration <b>REQUIRED</b>	<b>Discover Global Markets – Europe:</b> <i>Premier Europe-focused event, meet high-ranking U.S. government officials, visiting U.S. commercial diplomats &amp; international business leaders, presented by U.S. Commercial Service &amp; the Los Angeles Area Chamber of Commerce</i>	\$299 by 03/31 \$349 by 04/30 \$399 by 06/04	Hyatt Regency Los Angeles Downtown 333 South Figueroa Street Los Angeles, CA 90071	U.S. Commercial Service Rafael Patiño 213-894-8785 <a href="mailto:Rafael.Patino@trade.gov">Rafael.Patino@trade.gov</a>  Register at: <a href="http://goo.gl/kvs7LT">http://goo.gl/kvs7LT</a>

DATE/TIME

SUBJECT

FEE

LOCATION

CONTACT NUMBER

## OTHER EVENTS

Friday, 05/09/2014  
8:30 am to 1:30 pm  
Pre-registration  
**REQUIRED**

**Lake Forest Chamber of Commerce 8<sup>th</sup> Annual Secrets & Strategies to Business Success “Your Business – Take It To The Next Level”:**  
*Finding Capital & How to Leverage it Properly presented by SBA Santa Ana District Office, hosted by Lake Forest Chamber of Commerce and the City of Lake Forest*

**FREE**  
\*Light Breakfast and lunch provided

Lake Forest City hall  
25550 Commercentre Drive  
Lake Forest, CA 92630

Lake Forest Chamber of Commerce  
949-583-9639  
[www.lakeforestCAchamber.com](http://www.lakeforestCAchamber.com)

05/12/2014 through 05/13/2014  
8:30 am to 4:00 pm  
Pre-registration  
**REQUIRED**

**Keeping the Promise 2014 “20 Years of Keeping the Promise”:** *Presented by California Disabled Veteran Business Alliance*

See contact for cost and invitation code to register

Hyatt Regency Orange County  
11999 Harbor Blvd.  
Garden Grove, CA 92840

California Disabled Veteran Business Alliance  
Adria B. MacDonald  
916-768-6201  
[a.macdonald@cadvbe.org](mailto:a.macdonald@cadvbe.org)  
[www.cadvbe.org](http://www.cadvbe.org)

Wednesday, 05/14/2014  
11:30 am to 1:00 pm  
Pre-registration  
**REQUIRED**

**Pitch Practice Lunch:**  
*Networking lunch for tech startups/entrepreneurs with a Pitch Practice at 12:00 noon*

**FREE**

Temecula Valley Entrepreneur’s Exchange  
43200 Business Park Drive  
Temecula, CA 92590

City of Temecula  
Cheryl Kitzerow  
951-694-6409  
[cheryl.kitzerow@tve2.org](mailto:cheryl.kitzerow@tve2.org)

<u>DATE/TIME</u>	<u>SUBJECT</u>	<u>FEE</u>	<u>LOCATION</u>	<u>CONTACT NUMBER</u>
Wednesday, 05/21/2014 10:30 am to 2:00 pm Pre-registration <b>REQUIRED</b>	<b>Small Business Awards Luncheon “Magic of Small Business”</b> <i>Presented by the Orange County Hispanic Chamber of Commerce and honoring the SBA’s 2014 Small Business Week award winners</i>	\$85	Disney’s Grand Californian Hotel 1600 Disneyland Drive Anaheim, CA 92803	Orange County Hispanic Chamber of Commerce 714-953-4289 <a href="http://www.hcoc.org">www.hcoc.org</a> Register at: <a href="http://sbaawards2014.eventbrite.com">http://sbaawards2014.eventbrite.com</a>
Wednesday, 05/28/2014 9:00 am to 11:00 am Pre-registration <b>REQUIRED</b>	<b>Cybercrime – Protect Your Financial Assets and Accounts:</b> <i>Small businesses are easy prey for cybercriminals; don’t let them steal your hard-won work and efforts? Learn how to protect your business from risks, gain cyber tips, and what to do if are a victim, presented by SBA Santa Ana District Office and the Corona Chamber of Commerce</i>	FREE	Corona Chamber of Commerce 904 East Sixth Street Corona, CA 92879	For more Information: U.S. Small Business Administration Santa Ana District Office Paul Smith <a href="mailto:paul.smith@sba.gov">paul.smith@sba.gov</a>  Register with: Cheryl Pereira <a href="mailto:cheryl.pereira@sba.gov">cheryl.pereira@sba.gov</a>

The U.S. Small Business Administration plays a vital role in enabling America’s entrepreneurs to start, grow and succeed. Through **our wide array of services - loan guarantees, assistance for small businesses in federal contracting, and business counseling** – the SBA has helped millions of individuals start and grow their small businesses.

The Santa Ana District monthly Management Training Calendar is one of those services. This calendar provides information on co-sponsored business workshops, expos, and conferences provided by our Resource Partners, other government agencies, local government agencies, and business organizations in the counties of Orange, Riverside and San Bernardino. Events pertaining to the small business community from non-cosponsored events are listed in the section called Other Events.

Visit the Santa Ana District Office website at [www.sba.gov/ca/santa](http://www.sba.gov/ca/santa) or to see all that the SBA has to offer small businesses view the national website at [www.sba.gov](http://www.sba.gov). A list of U.S. Small Business Administration resources is on the next page.

**THE U.S. SMALL BUSINESS ADMINISTRATION SPONSORES THE FOLLOWING RESOURCES:**

**SCORE “Counselors To America’s Small Business”** - Provide FREE one-on-one counseling, monthly low-cost pre-business seminars, various workshops, and problem-solving assistance for those already in business.

**ORANGE COUNTY:** 714-550-7369, 200 West Santa Ana Blvd, Suite 700, Santa Ana 92701 – [www.score114.org](http://www.score114.org)

**SCORE Women’s Business Site:** [www.score.org/women](http://www.score.org/women)

**SCORE Women’s Business Blog:** <http://womensblog.score.org>

**COACHELLA VALLEY:** 760-773-6507, 43-100 Cook Street, Suite 104, Palm Desert 92211 – [www.scorecv.org](http://www.scorecv.org)

**RIVERSIDE COUNTY:** 951-652-4390 – 11801 Pierce Street, 2<sup>nd</sup> Floor, Riverside 92505 – [www.iescore503.org](http://www.iescore503.org)

**SAN BERNARDINO COUNTY:** Call your local Chamber of Commerce – [www.iescore503.org](http://www.iescore503.org) or [www.score114.org](http://www.score114.org)

**Small Business Development Centers (SBDC)** - Provide training, consulting, and technical assistance in all aspects of small business management. For further information, contact the SBDC in your area.

**INLAND EMPIRE:**

**Outreach Center** 909-983-5005; 603 North Euclid, Ontario, 91762 – [www.iesmallbusiness.com](http://www.iesmallbusiness.com)

**Outreach Center** 951-781-2345; 3780 Market Street, Riverside, 92501 – [www.iesmallbusiness.com](http://www.iesmallbusiness.com)

**COACHELLA VALLEY:** 760-340-1575; 3111 East Tahquitz Canyon Way, Palm Springs, 92262 – [www.cvsbdc.com](http://www.cvsbdc.com)

**HIGH DESERT:** 760-951-1592; 15490 Civic Drive, Suite 102, Victorville 92392 – [www.iesmallbusiness.com](http://www.iesmallbusiness.com)

**ORANGE COUNTY:** 714-564-5200; 2323 North Broadway, Suite 201, Santa Ana, 92706 – [www.ocsbdc.org](http://www.ocsbdc.org)

**LAUNCHPAD (OCTANE):** 949-330-6565; 65 Enterprise, Aliso Viejo, CA 92656 – [www.octaneoc.org](http://www.octaneoc.org)

**TRITECH (TECHNOLOGY):** 949-734-5635; 18552 MacArthur Blvd., Suite 208, Irvine, 92617 (HI-TECH/HI-GROWTH ONLY)

951-571-6480; 1650 Spruce Street, Suite 500, Riverside, 92507 - [www.tritechsbdc.org](http://www.tritechsbdc.org)

**Satellite Office:** 152 East Sixth Street, Corona, 92879 - [www.tritechsbdc.org](http://www.tritechsbdc.org)

(To schedule appointment at Corona Satellite Office use TriTech main Riverside telephone number)

**Women’s Business Center (WBC)** - Provides business counseling, workshops and mentoring events for start-up and existing women-owned businesses.

**I.E. W.B.C.:** 909-890-1242; 3780 Market Street, Riverside, 92501 – [www.iewbc.org](http://www.iewbc.org) “New Location”

**COACHELLA VALLEY:** 760-345-9200; 77-806 Flora Road, Suite C, Palm Desert, 92211 – [www.cvwbc.org](http://www.cvwbc.org)

**U.S. Commercial Service** - Provides counseling, financing, and market information for new to export and ready to export companies through SCORE, SBA, and the Department of Commerce. For further information call 949-660-1688 – [www.trade.gov/cs](http://www.trade.gov/cs)

**On-Line Resources:**

**SBA’s Official Website** [www.sba.gov](http://www.sba.gov) — general information on SBA programs and services with links to local and outside resources. For the **Santa Ana District Office website:** [www.sba.gov/ca/santa](http://www.sba.gov/ca/santa)

**National SCORE Website** [www.score.org](http://www.score.org) — information on the SCORE organization and access to online counseling

**National SCORE Hispanic Website** [www.score.org/hispanic.html](http://www.score.org/hispanic.html) — information on the SCORE organization and access to online counseling in Spanish.

**SBA’s Official Web Site in Spanish** [www.sba.gov/español](http://www.sba.gov/español) – general information on SBA programs and other resources available for small businesses.

**Santa Ana District Small Business Resource Guide** [www.smallbusiness3.com](http://www.smallbusiness3.com) – Guide includes a brief summary of SBA programs and local contact numbers for resources.

All of SBA's programs and services are extended to the public on a nondiscriminatory basis. Reasonable arrangements for persons with disabilities will be made, if requested at least two weeks in advance. Contact the U. S. Small Business Administration at 714-550-7420.